MT VERNON

Summary Assourt	Total		Diff. (D.)	0/ 01
Summary Account	Total	Prior Yr Proj	Diff Inc (Dec)	% Cha
INCOME:				
1Tenant Rental Revenue Total	354,732	343,210	11,522	3%
2Tenant Revenue - Other Total	31,920	30,551	1,369	4%
Bookkeeping Fees Income Total	-	-		
CFP Operational Income Total	35,000	59,033		
Fraud Recovery and Other Total	6,408	10,151	(3,743)	-37%
HUD PHA Operating Grants Total	901,665	860,579	41,086	5%
Management Fees Income Total	-	-		
	-	-	-	
	-	-	-	
TOTAL OPERATING INCOME	1,329,725	1,303,523	26,201	2%
EVDENCES.	**************************************			
EXPENSES: 01Administrative Salaries Total	0E 200	99 407	/2 100\	40/
	85,390	88,497	(3,108)	-4%
02Auditing Fees Total	5,000	5,000	(227)	0%
03Management Fees Total	114,468	114,795	(327)	0%
04Bookkeeping Fees Total	17,460	17,513	(53)	0%
05Employee Benefits Contributions - Admin Total	28,085	32,976	(4,891)	
06Office Expenses Total	33,145	42,975	(9,830)	§
07Legal Total	21,140	19,891	1,249	6%
08Travel Total	780	577	203	35%
09Other Total	960	2,462	(1,502)	
10Tenant Services - Other Total	18,000	21,201	(3,201)	
11Water Total	91,281	93,862	(2,581)	-3%
12Electricity Total	35,455	43,861	(8,406)	-19%
13Gas Total	39,500	49,886	(10,386)	-21%
14Other Utilities Expense Total	6,050	7,567	(1,517)	-20%
15Ordinary Maintenance and Operations - Labor Total	150,056	79,595	70,461	89%
16Ordinary Maintenance and Operations - Material Total	67,500	68,588	(1,088)	-2%
17Ordinary Maintenance and Operations - Contracts Total	259,205	361,193	(101,988)	-28%
18Employee Benefits Contributions - Ordinary Total	84,254	47,293	36,960	78%
19.1Housing Assistance Payments Total	-	-	-	
19Protective Services - Other Contract Costs Total	2,400	2,322	78	3%
20Property Insurance Total	45,312	42,904	2,408	6%
21Liability Insurance Total	15,204	14,720	484	3%
22Workers Compensation Total	2,976	3,237	(261)	-8%
23All Other Insurance Total	2,232	4,405	(2,173)	-49%
24Other General Expenses Total	20,513	17,131	3,381	20%
26Payment in Lieu of Taxes Total	18,154	14,624	3,530	24%
27Bad debt - Tenant Rents Total	6,960	7,692	(732)	-10%
29Depreciation Expense Total	-	-	-	
30Interest Expense Total	17,293	20,827	(3,534)	-17%
OPERATING EXPENSES	1,188,772	1,225,596	(36,824)	-3%
Total Net Income / (Loss)	140,953	77,928	63,025	81%
Total Net Income / (Loss) w/o Depreciation	140,953	77,928	63,025	
		,		g.

HILDEBRANDT

Budget for FY2019	<u> </u>			
Summary Account	Total	Prior Yr Proj	Diff Inc (Dec)	% Cha
INCOME:			No.	
1Tenant Rental Revenue Total	414,024	395,060	18,964	5%
2Tenant Revenue - Other Total	20,015	31,435	(11,420)	-36%
Bookkeeping Fees Income Total	-	-	-	
CFP Operational Income Total	35,000	59,033	(24,033)	-41%
Fraud Recovery and Other Total	6,384	5,404	979	18%
HUD PHA Operating Grants Total	1,116,824	1,169,145	(52,322)	-4%
Management Fees Income Total	-,,	-	(=,==,	
•	_	_	_	
	-	_	_	
	1,592,246	1,660,078	(67,832)	-4%
	1,002,210	.,,,,,,,,	(0.,002)	470
	DATE OF THE PARTY		No.	
EXPENSES:				
01Administrative Salaries Total	84,026	85,387	(1,360)	-2%
02Auditing Fees Total	5,000	5,000	(1,500)	0%
03Management Fees Total	125,679	125,612	67	0%
04Bookkeeping Fees Total	19,170	19,164	6	0%
05Employee Benefits Contributions - Admin Total	42,186	37,967	4,219	11%
06Office Expenses Total	1	1 200	2 ⁶⁰	
07Legal Total	34,314	36,800	(2,486)	-7%
_	20,160	23,932	(3,772)	-16%
08Travel Total	960	782	178	23%
09Other Total	2,220	7,491	(5,271)	
10Tenant Services - Other Total	21,100	22,882	(1,782)	-8%
11Water Total	98,700	92,022	6,678	7%
12Electricity Total	30,200	35,253	(5,053)	
13Gas Total	55,500	50,071	5,429	11%
14Other Utilities Expense Total	6,590	8,880	(2,290)	-26%
15Ordinary Maintenance and Operations - Labor Total	143,228	81,168	62,060	76%
16Ordinary Maintenance and Operations - Material Total	64,200	56,031	8,169	15%
17Ordinary Maintenance and Operations - Contracts Total	405,535	577,594	(172,059)	-30%
18Employee Benefits Contributions - Ordinary Total	66,246	45,982	20,264	44%
19.1Housing Assistance Payments Total	-	-	-	
19Protective Services - Other Contract Costs Total	3,600	3,820	(220)	-6%
20Property Insurance Total	47,400	44,710	2,690	6%
21Liability Insurance Total	12,384	12,070	314	3%
22Workers Compensation Total	1,968	2,625	(657)	-25%
23All Other Insurance Total	1,992	4,085	(2,093)	-51%
24Other General Expenses Total	22,255	20,336	1,919	9%
26Payment in Lieu of Taxes Total	21,882	20,637	1,245	6%
27Bad debt - Tenant Rents Total	10,800	14,463	(3,663)	-25%
29Depreciation Expense Total	-	-	-	
30Interest Expense Total	28,821	34,712	(5,890)	-17%
	1,376,116	1,469,471	(93,355)	-6%
	216,130	190,607	25,523	13%
	216,130	190,607	25,523	
			•	1

LaROY FROH

Budget for FY2019				
Summary Account	Total	Prior Yr Proj	Diff Inc (Dec)	% Cha
INCOME:				
1Tenant Rental Revenue Total	368,988	378,047	(9,059)	-2%
2Tenant Revenue - Other Total	28,440	29,589	(1,149)	-4%
Bookkeeping Fees Income Total	_	-	- 1	
CFP Operational Income Total	35,000	59,033	(24,033)	-41%
Fraud Recovery and Other Total	6,480	5,856	623	11%
HUD PHA Operating Grants Total	1,004,082	1,039,820	(35,738)	-3%
Management Fees Income Total	1,004,002	1,033,020	(55,750)	-370
management recommendati				
	_	-	-	
TOTAL OPERATING INCOME	1,442,990	1,512,346	(69,356)	-5%
TOTAL OF EXATING INCOME	1,442,550	1,512,540	(09,550)	-5%
EVDENOTO.				
EXPENSES:	02.052	44.040	40.040	1000/
01Administrative Salaries Total	93,863	44,813	49,049	109%
02Auditing Fees Total	5,000	5,000	-	0%
03Management Fees Total	119,778	119,713	65	0%
04Bookkeeping Fees Total	18,270	18,263	7	0%
05Employee Benefits Contributions - Admin Total	33,055	17,101	15,954	93%
06Office Expenses Total	39,483	66,505	(27,022)	-41%
07Legal Total	24,000	21,731	2,269	10%
08Travel Total	756	133	623	467%
09Other Total	7,200	10,438	(3,238)	-31%
10Tenant Services - Other Total	26,160	22,576	3,584	16%
11Water Total	68,400	70,038	(1,638)	-2%
12Electricity Total	39,096	39,484	(388)	-1%
13Gas Total	59,300	48,280	11,020	23%
14Other Utilities Expense Total	12,660	15,170	(2,510)	-17%
15Ordinary Maintenance and Operations - Labor Total	172,159	113,347	58,812	52%
16Ordinary Maintenance and Operations - Material Total	98,856	79,784	19,072	24%
17Ordinary Maintenance and Operations - Contracts Total	319,820	528,597	(208,777)	-39%
18Employee Benefits Contributions - Ordinary Total	84,848	65,681	19,167	29%
19.1Housing Assistance Payments Total	-	-	-	
19Protective Services - Other Contract Costs Total	3,600	3,540	60	2%
20Property Insurance Total	52,068	50,145	1,923	4%
21Liability Insurance Total	15,672	15,237	435	3%
22Workers Compensation Total	1,896	2,532	(636)	-25%
23All Other Insurance Total	2,820	4,939	(2,119)	-43%
24Other General Expenses Total	24,749	17,435	7,314	42%
26Payment in Lieu of Taxes Total	19,499	20,818	(1,319)	-6%
27Bad debt - Tenant Rents Total	7,200	12,117	(4,917)	-41%
29Depreciation Expense Total	7,200	12,117	(4,517)	4170
30Interest Expense Total	17,024	20,504	(3,480)	-17%
OPERATING EXPENSES	1,367,232	1,433,923	(66,691)	
				-5%
Total Net Income / (Loss)	75,758	78,423	(2,666)	-3%
Total Net Income / (Loss) w/o Depreciation	75,758	78,423	(2,666)	

SO. WASHINGTON

Budget for F12019				
Summary Account	Total	Prior Yr Proj	Diff Inc (Dec)	% Cha
INCOME:				
1Tenant Rental Revenue Total	354,744	344,005	10,739	3%
2Tenant Revenue - Other Total	24,696	23,496	1,200	5%
Bookkeeping Fees Income Total	-	-	-	
CFP Operational Income Total	175,000	175,000	-	0%
Fraud Recovery and Other Total	6,804	11,385	(4,581)	-40%
HUD PHA Operating Grants Total	637,025	551,927	85,099	15%
Management Fees Income Total	-	-	-	
	-	-	-	
	-		-	
TOTAL OPERATING INCOME	1,198,269	1,105,812	92,457	8%
	Andrew Park			
EXPENSES:				
01Administrative Salaries Total	88,909	85,029	3,880	5%
02Auditing Fees Total	5,000	6,667	(1,667)	-25%
03Management Fees Total	113,878	113,288	590	1%
04Bookkeeping Fees Total	17,370	17,284	86	0%
05Employee Benefits Contributions - Admin Total	44,023	37,025	6,997	19%
06Office Expenses Total	32,259	40,355	(8,096)	-20%
07Legal Total	32,652	29,335	3,317	11%
08Travel Total	-	-	-	
09Other Total	-	1,946	(1,946)	-100%
10Tenant Services - Other Total	16,800	14,388	2,412	17%
11Water Total	187,380	188,670	(1,290)	-1%
12Electricity Total	103,776	103,776	0	0%
13Gas Total	46,750	49,337	(2,587)	-5%
14Other Utilities Expense Total	1,455	1,797	(343)	-19%
15Ordinary Maintenance and Operations - Labor Total	179,268	151,965	27,303	18%
16Ordinary Maintenance and Operations - Material Total	52,292	52,080	212	0%
17Ordinary Maintenance and Operations - Contracts Total	93,776	108,654	(14,878)	-14%
18Employee Benefits Contributions - Ordinary Total	89,455	69,753	19,701	28%
19.1Housing Assistance Payments Total	-	-	-	
19Protective Services - Other Contract Costs Total	1,680	1,680	-	0%
20Property Insurance Total	8,604	10,657	(2,053)	-19%
21Liability Insurance Total	16,536	16,062	474	3%
22Workers Compensation Total	1,800	2,373	(573)	-24%
23All Other Insurance Total	1,164	3,235	(2,071)	-64%
24Other General Expenses Total	18,996	16,500	2,496	15%
26Payment in Lieu of Taxes Total	1,084	(385)		
27Bad debt - Tenant Rents Total	6,000	6,420	(420)	-7%
29Depreciation Expense Total	_	-	-	
30Interest Expense Total	3,888	4,682	(795)	-17%
OPERATING EXPENSES	1,164,793	1,132,573	32,220	3%
Total Net Income / (Loss)	33,476	(26,761)		225%
Total Net Income / (Loss) w/o Depreciation	33,476	(26,761)		
The model of (2000) The population	33,470	(20,701)	33,237	

LIPH CONSOLIDATED

Budget for FY2019			<u> </u>	
Summary Account	Total	Prior Yr Proj	Diff Inc (Dec)	% Cha
INCOME:				
1Tenant Rental Revenue Total	1,492,488	1,460,323	32,165	2%
2Tenant Revenue - Other Total	105,071	115,071	(10,000)	-9%
Bookkeeping Fees Income Total	-	-	-	
CFP Operational Income Total	280,000	352,099	(72,099)	-20%
Fraud Recovery and Other Total	26,074	32,796	(6,722)	-20%
HUD PHA Operating Grants Total	3,659,596	3,621,471	38,126	1%
Management Fees Income Total	-	-	30,120	170
management oscinicomo yean	_	_	_	
	_	_	_	
TOTAL OPERATING INCOME	5,563,229	5,581,760	(18,530)	0%
TOTAL OF ENATING INCOME	0,000,220	3,301,700	(10,000)	076
EXPENSES:				
01Administrative Salaries Total	252 107	303,726	10 161	1.00/
02Auditing Fees Total	352,187	21,667	48,461	16%
03Management Fees Total	20,000	473,408	(1,667)	-8%
The state of the s	473,802	10.11 10.00 (1.10.12.14.14.14.14.14.14.14.14.14.14.14.14.14.	394	0%
04Bookkeeping Fees Total	72,270	72,224	46	0%
05Employee Benefits Contributions - Admin Total	147,349	125,069	22,280	18%
06Office Expenses Total	139,201	186,635	(47,434)	-25%
07Legal Total	97,952	94,889	3,063	3%
08Travel Total	2,496	1,493	1,003	67%
09Other Total	10,380	22,336	(11,956)	-54%
10Tenant Services - Other Total	82,060	81,046	1,014	1%
11Water Total	445,761	444,592	1,169	0%
12Electricity Total	208,527	222,374	(13,847)	-6%
13Gas Total	201,050	197,574	3,476	2%
14Other Utilities Expense Total	26,755	33,414	(6,660)	-20%
15Ordinary Maintenance and Operations - Labor Total	644,711	426,076	218,636	51%
16Ordinary Maintenance and Operations - Material Total	282,848	256,484	26,364	10%
17Ordinary Maintenance and Operations - Contracts Total	1,078,336	1,576,037	(497,701)	-32%
18Employee Benefits Contributions - Ordinary Total	324,802	228,709	96,093	42%
19.1Housing Assistance Payments Total	2 0	-	-	
19Protective Services - Other Contract Costs Total	11,280	11,362	(82)	-1%
20Property Insurance Total	153,384	148,416	4,968	3%
21Liability Insurance Total	59,796	58,089	1,707	3%
22Workers Compensation Total	8,640	10,767	(2,127)	-20%
23All Other Insurance Total	8,208	16,664	(8,456)	-51%
24Other General Expenses Total	86,513	71,402	15,111	21%
26Payment in Lieu of Taxes Total	60,619	55,694	4,925	9%
27Bad debt - Tenant Rents Total	30,960	40,692	(9,732)	-24%
29Depreciation Expense Total	-	-	-	
30Interest Expense Total	67,026	80,725	(13,699)	-17%
OPERATING EXPENSES	5,096,913	5,261,563	(164,650)	-3%
Total Net Income / (Loss)	466,316	320,197	146,120	46%
Total Net Income / (Loss) w/o Depreciation	466,316	320,197	146,120	
The second of th	400,310	320,237	140,120	

HCV CONSOLIDATED

Summary Account	Total	Dulau Va Poot	Diff Inc (Doc)	0/ Ch-
INCOME:	TOTAL	Prior Yr Proj	Diff Inc (Dec)	% Cha
1Tenant Rental Revenue Total				
2Tenant Revenue - Other Total	-	-	-	
Bookkeeping Fees Income Total	-	-	-	
Control of the contro	-	-	-	
CFP Operational Income Total Fraud Recovery and Other Total	-	-	- (45 770)	700
C-0000100000000000000000000000000000000	6,156	21,934	(15,778)	
HUD PHA Operating Grants Total	10,642,680	9,979,184	663,496	7%
Management Fees Income Total	-	-	-	
	-	-	-	
TOTAL OPERATING INCOME	10 649 926	10 001 119	647,718	50/
TOTAL OPERATING INCOME	10,648,836	10,001,118	647,718	6%
EXPENSES:				
01Administrative Salaries Total	300 064	200 280	10 775	6%
02Auditing Fees Total	309,064	290,289	18,775	0%
03Management Fees Total	25,000 181,126	25,000 172,007	9,119	0% 5%
04Bookkeeping Fees Total	101,120	172,007	9,119	5%
05Employee Benefits Contributions - Admin Total	117 905	- 07 217	20 500	250/
06Office Expenses Total	117,805	87,217	30,588	35%
07Legal Total	99,036	97,566	1,470	2%
08Travel Total	-	-	-	
09Other Total	72,000	- 27 217	44.692	1.0.40/
10Tenant Services - Other Total	72,000	27,317	44,683	164%
11Water Total	-	-	-	
	-		-	
12Electricity Total 13Gas Total	-	142	(1.42)	1000/
	-	143	(143)	
14Other Utilities Expense Total 15Ordinary Maintenance and Operations - Labor Total	-	509	(509)	-100%
16Ordinary Maintenance and Operations - Labor Total	-	4 004	(4.004)	1000/
	- 4.176	4,884	(4,884)	
17Ordinary Maintenance and Operations - Contracts Total	4,176	2,972	1,204	41%
18Employee Benefits Contributions - Ordinary Total	-	-	- (424.020)	
19.1Housing Assistance Payments Total	9,737,052	9,861,890	(124,838)	
19Protective Services - Other Contract Costs Total	-	278	(278)	-100%
20Property Insurance Total	-	-	-	
21Liability Insurance Total	18,600	18,102	498	3%
22Workers Compensation Total	14,232	17,073	(2,841)	
23All Other Insurance Total	-	446	(446)	
24Other General Expenses Total	22,316	26,486	(4,170)	-16%
26Payment in Lieu of Taxes Total	-	-	-	
27Bad debt - Tenant Rents Total	-	-	-	
29Depreciation Expense Total	-	-	-	
30Interest Expense Total	10 600 407	10 622 190	(24 772)	001
OPERATING EXPENSES	10,600,407	10,632,180	(31,773)	100%
Total Net Income / (Loss)	48,429	(631,062)		108%
Total Net Income / (Loss) w/o Depreciation	48,429	(631,062)	679,491	

COCC

Summary Associate	Total		Diff In a land	0/ 61
Summary Account	Total	Prior Yr Proj	Diff Inc (Dec)	% Cha
INCOME:		au a		
1Tenant Rental Revenue Total	-	-	-	
2Tenant Revenue - Other Total	-	-	-	
Bookkeeping Fees Income Total	72,270	72,224	46	0%
CFP Operational Income Total	-	-	-	
Fraud Recovery and Other Total	58,470	67,188	(8,718)	-13%
HUD PHA Operating Grants Total	-		-	
Management Fees Income Total	794,928	787,197	7,730	1%
	_	-	-	
	-	-	-	50.000 mg/m
	925,668	926,609	(942)	0%
	133			
EXPENSES:				
01Administrative Salaries Total	407,889	333,092	74,797	22%
02Auditing Fees Total	5,900	6,667	(767)	
03Management Fees Total	-	-	-	
04Bookkeeping Fees Total	_	_	_	
05Employee Benefits Contributions - Admin Total	113,617	79,857	33,761	42%
06Office Expenses Total	45,809	51,210	(5,400)	
07Legal Total	2,304	954	1,350	142%
08Travel Total	100000000000000000000000000000000000000			
	7,325	8,743	(1,418)	8
09Other Total	28,245	30,544	(2,299)	-8%
10Tenant Services - Other Total	4.500	-	(40.5)	2004
11Water Total	1,596	2,082	(486)	1
12Electricity Total	10,500	10,178	322	3%
13Gas Total	2,268	2,136	132	6%
14Other Utilities Expense Total	288	318	(30)	-10%
15Ordinary Maintenance and Operations - Labor Total	-	-		
16Ordinary Maintenance and Operations - Material Total	450	3,005	(2,555)	-85%
17Ordinary Maintenance and Operations - Contracts Total	9,267	5,700	3,567	63%
18Employee Benefits Contributions - Ordinary Total	-	-	-	
19.1Housing Assistance Payments Total	-	_	-	
19Protective Services - Other Contract Costs Total	315	657	(342)	-52%
20Property Insurance Total	1,248	2,161	(913)	-42%
21Liability Insurance Total	-	<u>=</u>	-	
22Workers Compensation Total	1,116	1,333	(217)	-16%
23All Other Insurance Total	28,560	28,161	399	1%
24Other General Expenses Total	43,200	43,618	(418)	-1%
26Payment in Lieu of Taxes Total	-	-	-	
27Bad debt - Tenant Rents Total	-	-	-	
29Depreciation Expense Total	-	-	-	
30Interest Expense Total	4,223	9,417	(5,194)	-55%
OPERATING EXPENSES	714,120	619,832	94,288	15%
Total Net Income / (Loss)	211,548	306,777	(95,229)	-31%
Total Net Income / (Loss) w/o Depreciation	211,548	306,777		
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Fiscal Year 2019 Operating Budget May 23, 2018

Lansing Housing Commission
Operating Budget-Low Income Public Housing
(Mt. Vernon, Hildebrandt, LaRoy Froh, South Washington Park)

Fiscal Year July 1, 2018 - June 30, 2019

Budget Notes

Revenues

<u>Tenant Revenue -</u> Revenues generated from tenant paid rent. The amount is based on the latest three-month trend and a more aggressive collections effort. Also, this number is provided net of anticipated vacancy loss of 4%.

<u>Tenant Revenue – Other -</u> The following line items comprise this category:

- <u>Excess Utilities</u> Charges to LIPH tenants for overruns on typical utility costs, which are assigned by the property manager.
- <u>Late Charges</u> Revenues derived from late fees charged to tenants who pay their rent after the 5th day of a given month. Revenue based on historical performance.
- <u>Maintenance Charges</u> Revenues derived from fees charged to tenants for work orders that LHC Maintenance performs. Revenues based on historical performance.
- <u>Court Costs</u> Revenues derived from court costs charged to tenants in relation to cases of non-payment and evictions. Revenue based on historical performance.

<u>CFP Operational Income –</u> Capital Fund Program contributions provided to support operating costs.

<u>Fraud Recovery and Other</u> – Low Income Public Housing (LIPH) is entitled to 50% of the recovered fraudulently distributed funds from tenants. Revenue is based on historical performance and anticipation of a more aggressive collection approach. Other includes interest income, OIG payments received from COCC, laundry room vending receipts and community room rentals.

<u>HUD PHA Operating Grants</u> – Traditionally, this line item is based upon a pre-calculated dollar amount provided by HUD to aid in the operation of Low Income Public Housing developments based upon the Projected Expense Levels of the development. That amount has been adjusted to reflect the expected 90% funding level by HUD.

Expenses

<u>Administrative Salaries</u> – Line item is comprised of the annualized salaries of current LIPH Administrative staff and open positions, which consists of one on-site Manager and on Assistant Manager.

<u>Auditing Fees</u> – Based on historical cost. Total audit cost was split among AMPs (40%), HCV (50%), and COCC (10%).

Management Fees – Expenses for AMPs calculated using the HUD-designated rate of \$49.17 per unit month. This rate is then multiplied by the total occupied unit months possible (9,996), less a 4% vacancy rate.

<u>Bookkeeping Fees</u> – Expenses for AMPs that are calculated using HUD-designated rate \$7.50 per unit month. This rate is then multiplied by the total occupied unit months possible (9,996), less a 4% vacancy rate.

<u>Employee Benefit Contribution - Administrative</u> – Contains the estimated cost of health, dental, and life insurance, long term disability and retirement benefits. Includes FICA amounts, anticipated amounts of unemployment to be paid. Also included is the 5%-gross salary employee contribution towards retirement benefits and an 8% increase in medical premiums.

<u>Office Expenses</u> – Projected costs for various desktop supplies, paper, toner, other consumables as well as other general expenses.

- <u>Postage</u> Cost of postage and printing for meeting notices, reports, and related items. This line contains projections of both standard, first class mailings, as well as overnight delivery needs.
- <u>Conference</u> Costs related to any non-federal activity requiring conference room space.
- Outside Printing Costs related to bulk printing jobs of fliers, reports, and other major publications. Expense us based on historical performance.
- <u>Publications</u> Costs to cover annual publications required to be kept on hand at public housing sites.
- Membership Dues & Fees/Conferences Expenses related to trade publications and employee memberships into industry groups and professional organizations.
- <u>Telephone</u> Expenses related to providing phone/internet/cell phone services to LIPH staff.

<u>Legal</u> – Tenant related legal expenses, based on historical costs.

<u>Travel</u> – Anticipated costs associated with employee travel (non-training related).

Other -

• Inspections – Costs to cover annual inspections of properties required by the City of Lansing and other municipalities.

<u>Tenant Services – Other</u> – All AMPs are required to hold aside at least \$25 per eligible unit to cover tenant related recreation and other services.

<u>Water/Electric/Gas</u> – Expenses based upon historic costs of fiscal years FY2017 and FY2018 year-to-date actuals. No significant public utility rate increases are projected during the budget period.

Other Utilities Expenses -

• Recycling – Fees associated with Recycling program with the City of Lansing.

<u>Ordinary Maintenance and Operations – Labor – Line item is comprised of the annualized salaries of current and open positions for LIPH Maintenance staff.</u>

<u>Ordinary Maintenance and Operations – Materials</u> – Routine repair materials for LIPH. Expense based on historical performance

<u>Ordinary Maintenance and Operations – Contracts</u> – Projected costs for routine contracts for LIPH, such as landscaping, snow removal, exterminating, electrical, mechanical, unit turnaround, contracted labor and garbage removal.

<u>Employee Benefits Contributions – Ordinary</u> – Contains the estimated cost of health, dental, and life insurance, long term disability and retirement benefits. Includes FICA amounts, anticipated amounts of unemployment to be paid. Also included is the 5%-gross salary employee contribution towards retirement benefits and an 8% increase in medical premiums.

<u>Protective Services – Other Contract Costs</u> – Expenses related to the security system at each site and based on historical performance.

<u>Insurance Premiums</u> – LIPH Property, General Liability, Workers' Compensation and All Other (Automotive) insurance premiums.

Other General Expenses -

 Professional Services Contract – Includes cost of services provided by outside vendors for specialized service for which inhouse expertise is not available.
 Include cost for background checks, payroll service, messaging center and tenant employment verification.

<u>PILOT</u> – Expense is the estimated payment made to the City of Lansing, in lieu of property taxes.

<u>Bad debt – Tenant Rents</u> – Expenses associated with the write off<u>of</u>uncollectible rent, net of what is collected prior to the year-end close.

Interest Expense – The cost incurred for borrowed funds related to the PNC note.

Lansing Housing CommissionOperating Budget – Housing Choice Vouchers

Fiscal Year July 1, 2018 - June 30, 2019

Budget Notes

Revenues

HUD PHA Operating Grants -

- HCV Income Admin Fees Administrative fees provided to the HCV Program are based on the number of vouchers under lease. This number is then applied to a multiplier to determine the monthly dollar amount. It is expected the funding percentage for this multiplier will decrease by 5% due to HUD project funding levels. It is projected that the upcoming fiscal year, HCV will have 1,711 vouchers under lease per month, which is 8% higher than the previous fiscal year.
- HCV Income Housing Assistance Payments Restricted funds provided to the HCV Programs is based on the number of vouchers leased and costs associated with those vouchers. These funds can be used only for Housing Assistance Payments.

<u>Fraud Recovery Funds Retained</u> and Other– Housing Choice Vouchers (HCV) is entitled to 50% of the recovery of fraudulently distributed funds from vouchers holders. Revenue based on historical performance and anticipation of lower occurrences of fraudulent activities. Other includes interest income and revenue generated from charging for copies.

Expenses

<u>Administrative Salaries</u> – Line item is comprised of the annualized salaries of all HCV employees. Salaries have been adjusted in order to account for funding obtained from other related grants supported by this staff.

<u>Auditing Fees</u> – Based on historical cost. Total audit cost was split among AMPs, HCV and COCC.

<u>Management Fee</u> – An amount totaling up to 20% of the administrative fees earned will be paid to COCC for management of the HCV Program.

<u>Employee Benefits Contributions – Admin</u> – Contains the estimated cost of health, dental, and life insurance, long term disability and retirement benefits. Includes FICA amounts, anticipated amounts of unemployment to be paid. Also included is the 5%-gross salary employee contribution towards retirement benefits and an 8% increase in medical premiums.

Office Expenses – Projected costs for various desktop supplies, paper, toner, other consumables as well as other general expenses.

- <u>Postage</u> Cost of postage and printing for meeting notices, reports, and related items. This line contains projections of both standard, first class mailings, as well as overnight delivery needs.
- <u>Conference</u> Costs related to any non-federal activity requiring conference room space.
- Outside Printing Costs related to bulk printing jobs of fliers, reports, and other major publications. Expense us based on historical performance.
- <u>Publications</u> Costs to cover annual publications required to be kept on hand at public housing sites.
- Membership Dues & Fees/Conferences Expenses related to trade publications and employee memberships into industry groups and professional organizations.
- <u>Telephone</u> Expenses related to providing phone/internet/cell phone services to HCV staff.
- <u>Software Maintenance</u> Costs associated with the updates and maintenance of EMPHASYS Elite, the software used to administer the program.
- Office Rent Rental Expenses paid to COCC for occupation of space at 419 Cherry.
- <u>Staff Training and Travel</u> Expenses related to training of HCV staff members on topics related to the administration of the HCV program.

Legal Expense – Non-tenant related legal expenses, based on historical costs.

<u>Travel</u> – Anticipated costs associated with employee travel (non-training related).

Other –

• Inspections – Costs to cover required inspections of new properties and annual re-inspection of existing properties that are participating in the HAP program.

<u>Water/Electric/Gas</u> – Expenses based upon historic costs of fiscal years FY2017 and FY2018 year-to-date actuals.

<u>Ordinary Maintenance and Operations – Contracts</u> – Projected costs for routine contracts, such as landscaping, snow removal, exterminating, electrical, mechanical, unit turnaround, contracted labor and garbage removal.

<u>Housing Assistance Payments</u> - Expenses associated with the monthly Housing Assistance Payments distributed by the HCV Programs to the landlords of all voucher holders. Also included is the Utility Assistance Payments paid to voucher holders monthly, if qualified.

<u>Protective Services – Other Contract Costs</u> – Expenses related to the security system at each site and based on historical performance.

<u>Insurance Premiums</u> – HCV Property, General Liability, Workers' Compensation and All Other (Automotive) insurance premiums.

Other General Expenses -

 Professional Services Contract – Includes cost of services provided by outside vendors for specialized service for which inhouse expertise is not available.
 Include cost for background checks, payroll service, messaging center and HAP participant employment verification.

<u>Bad debt</u> – Expenses associated with the write of uncollectible fraud, net of what is collected prior to the year-end close.

Lansing Housing Commission
Operating Budget – Central Office Cost Center

Fiscal Year July 1, 2018 – June 30, 2019

Budget Notes

Revenues

<u>Bookkeeping Fees</u> – Revenues from LHC's AMPs that are calculated using the HUD-designated rate \$7.50 per unit month. This rate is then multiplied by the total occupied unit months possible (9,996), less the projected 4% vacancy rate.

<u>Management Fees</u> – There are three categories of fees accounting for revenues in this program:

- <u>Property Management Fees</u> Revenues from LHC's AMPs, calculated using HUD-designated rate of \$49.17 per unit month. This rate is then multiplied by the total occupied unit months possible (9,996), less what is projected to be the vacancy rate for the fiscal year. Currently this projection is 4% vacancy.
- <u>CFP Management Fees</u> Revenues received from the Capital Fund Program to cover the costs associated with managing the Capital Fund projects.
- HCV Program Management Fees COCC is permitted to capture the grater of \$12 per unit OR 20% of the total Administrative Fee allotment of the HCV Program.

<u>Fraud Recovery and Other Revenue</u> – Building rent for the HCV Program Offices and miscellaneous vending, property insurance dividends, OG management fees, and leased parking spaces fall under this category of revenues. Projected revenue is based on historical performance.

<u>Administrative Salaries</u> – Line item is comprised of the annualized salaries of current COCC staff and open positions.

<u>Auditing Fees</u> – Expenses incurred by COCC for mandatory annual audits.

Employee Benefits Contributions – Admin – Contains the estimated cost of health, dental, and life insurance, long term disability and retirement benefits. Includes FICA amounts, anticipated amounts of unemployment to be paid. Also included is the 5%-gross salary employee contribution towards retirement benefits and an 8% increase in medical premiums.

Office Expenses – The following categories are listed under this line item:

- <u>Postage</u> Cost of postage and printing for meeting notices, reports, and related items. This line contains projections of both standard, first class mailings, as well as overnight delivery needs.
- Office Supplies Anticipated expenses for desktop supplies, paper, toner, and other office consumables.
- <u>Computer Maintenance</u> Monthly and annual costs associated with maintenance and support of ERP systems and laptop/desktop computers.
- <u>Telephone</u> Cost associates with the purchase, maintenance and service costs associated with office and cell phones.
- <u>Staff Training and Travel</u> Expenses related to the training of COCC staff members on topics related to the administration of the COCC program.

- <u>Conference</u> Costs related to any non-federal share activity requiring conference room space.
- Outside Printing Costs related to bulk printing jobs of fliers, reports and other major publication. Expense based on historical performance.

<u>Legal Expense</u> – Non-tenant related legal expense, based on historical costs and anticipated litigation for the upcoming fiscal year.

<u>Travel</u> – Expenses incurred for COCC staff traveling for business purposes.

Other – Includes quarterly payments to LIPH related to the OIG audit findings in FY2008.

<u>Water/Electric/Gas</u> – Expenses based upon historic costs of fiscal years FY2017 and FY2018 year-to-date actuals.

<u>Ordinary Maintenance and Operations – Materials and Other</u> – Routine repair for COCC needs. Expense based on historical performance.

<u>Ordinary Maintenance and Operations Contracts</u> – Routine contracts for COCC, such as landscaping, snow removal, and mechanical. Expenses based on historical performance.

<u>Property Insurance Premiums</u> – COCC property insurance. Expense based on historical performance.

<u>Liability Insurance Premiums</u> – COCC general liability insurance. Expense is based on historical performance.

<u>Workers' Compensation Insurance Premiums</u> – COCC workers' compensation insurance. Expense based on historical performance.

Other General Expenses -

 Professional Services Contract – Includes cost of services provided by outside vendors for specialized service for which inhouse expertise is not available.
 Includes cost for background checks, payroll service and messaging center.

<u>Interest Expense</u> – The cost incurred for borrowed funds related to the Davenport note.