

# Agenda

# Lansing Housing Commission

# December 20, 2021

- 1. Call to Order
  - a. Roll Call
  - b. Approval of Minutes of November 22, 2021
- 2. Action Items:
- 3. Informational Items:
  - a. Finance Report November 2021

Steven Raiche

b. Housing Choice Voucher November 2021

Jennifer Burnette

- c. Asset Management Report November 2021
  - Hildebrandt & Scattered Sites

Marcus Hardy

Capitol City Senior Apts & LaRoy Froh

Marcus Hardy

- 4. Discussion Items:
  - a. RAD Update
- 5. Other Items:
  - a. Long range planning
- 6. Executive Director's Comments.
- 7. President's Comments
- 8. Public Comment limit 3 minutes per person.
- 9. Adjournment.

# Lansing Housing

# **Notice**

# Lansing Housing Commission Regular Meetings 2022

Due to the current situation around COVID, the Lansing Housing Commission will continue to conduct its Regular Board Meetings virtually. Regular Board Meetings are held on the fourth Wednesday of each month at 5:30PM ET.

# Join Us For Virtual Regular Board Meetings On the Fourth Wednesday of the month @ 5:30pm ET

To support safety, health, and wellness, the meeting will be conducted virtually via Zoom meeting link and phone number provided below:

Virtual Meeting Link:

https://us02web.zoom.us/i/82165757256

Telephone Dial in Option:

+1 312 6266799

OR

+1 929 2056099

Required Meeting ID: 821 6575 7256

To assist you, please note the following instructions for joining a Zoom meeting. Note that this option requires downloading Zoom software or an app to your computer or phone, so please allow a few extra minutes before the meeting to complete this step.

If you are joining from a mobile device (Android smartphone/tablet, Apple iPhone/iPad) then it will simply prompt you to download the Zoom Cloud Meetings app from the App/Play Store.

If joining from a computer for the first time you will need to download a small application file before entering the meeting. This process is easy to complete on all commonly used browsers by following the prompts.

It is possible to use a combination of computer for video and phone for audio. If using this option, enter by computer first and select the *Join By Phone* tab when the audio pop-up window appears, which will display the dial in number for you, as well as the prompt for your Meeting and Participant ID. Entering the numbers allows your video and audio to be synchronized.

The mission of LHC is to compassionately deliver healthy, affordable, safe, quality housing options without discrimination, with exceptional customer service while meeting high performance standards.

During the meeting, non-speakers who wish to ask a question can use the Raise Hand option to make it known to the Host that you would like to speak. To raise your hand during the meeting for MAC use Option Y and for windows use ALT Y. If you join by phone to raise your hand during the meeting dial \*9. Alternately, you can use the Chat option to send a question to all participants or privately to specific participants.



# Minutes of the November 22, 2021

Commissioner Henry called the meeting to order at 5:31 p.m. Mr. Fleming, called the roll.

**PRESENT AT ROLL CALL**: Commissioners Emma Henry, Ryan Robinson, Don Sober, Loria Hall, Heather Taylor (joined at 5:45pm)

#### STAFF:

Douglas Fleming Marcus Hardy
Kim Shirey Andrea Bailey
Sam Spadafore – Contractor Jennifer Burnette

Steven Raiche – Contractor Kristine Ranger - Contractor Victor Verchereau – Contractor Katrina Greeley - Contractor

# Guests:

None

Commissioner Robinson moved and Commissioner Sober seconded a motion to approve the minutes of the October 27, 2021, commission meeting. **The Motion was approved by all members present.** 

Action Items:

Informational Items:

Finance Report October 2021

Steven Raiche

- The finance committee met yesterday with Steve and Doug. LIPH and HCV are both performing up to and equal with budgeted amounts for the year. We continue to keep vacancies where we want them and keep our maintenance costs under control.
- We are working quickly to wrap up our year end audit, this should be completed in the next couple of weeks.



# Housing Choice Voucher October 2021

Jennifer Burnette provided a brief overview of the October 2021 HCV Reports.

- For October, 17 vouchers were issued, 2 VASH orientations and 3 VASH vouchers were issued. Emergency Housing Vouchers 30/32 issued; they are searching for housing.
- For HCV, 50 applications mailed out and pending return. 57 households are searching for housing, 18 applicants pending documentation, 3 applications are pending a hearing, 6 approved and pending inspections and 12 are leased up.

Asset Management Report - October 2021

Hildebrandt (HP) & Public Housing (PH) Scattered Sites – Andrea Bailey

 HP had an occupancy rate of 87% at the end of October. This is due to not housing units to prepare for RAD. There were zero (0) move-ins, two (2) move-outs and zero (0) transfer.

There are 13 vacancies. There are 49 open work orders.

Positive Note: Kiwanis Club is brining Thanksgiving bags for residents tomorrow and HP has officially closed.

• Public Housing Scattered Sites had an occupancy rate of 97% at the end of October. There was one (1) move-in, zero (0) move outs and one (1) transfer.

There are 10 vacancies. There are 55 open work orders.

LaRoy Froh (LRF) & Capitol City Senior Apts – Marcus Hardy

• LRF had an occupancy rate of 90% at the end of October. There was zero (0) move-in, zero (0) move-outs and zero (0) transfer.

There are 8 vacant units. There are 10 open work orders.





Positive Note: Kiwanis Club dropped off 50 Thanksgiving bags today and they were distributed to the residents.

• Capitol City Senior Apts had an occupancy rate of 78% at the end of October. There were zero (0) move-ins, two (2) move-out and zero (0) transfer.

There was 41 vacant units due to RAD. There are 8 open work orders.

Positive note: First group of residents moved into completed units. Residents really like how the units look.

#### Discussion Items:

- RAD update Sam Spadafore and Doug Fleming and Katrina Greeley
  - Hildebrandt Park is officially closed 11-18-21. 3 out of 4 properties have closed under RAD.
  - See attached Power Point

#### Other Items:

- a. Long Range Planning Doug Fleming and Vic Verchereau
  - LHC was a management company when Doug took over LHC. That was the revenue tool. As we go through RAD, the management fees now go to a 3<sup>rd</sup> party management company. We will continue to get HCV fees but not for LIPH. LHC will turn into more of a development company, and this is where a lot of LHC money will come from going forward.
  - See attached Power Point
- b. Strikeout Stadium donation Vic Verchereau
  - Strikeout baseball is to give an alternative opportunity for youth to come together in the name of baseball. This was brought to the Board because Doug Fleming has made it clear that LHC is about a journey not a destination. This would be a wonderful opportunity for youth to come together. If we are going to do something special with housing, it comes with doing something special for the community. This will help build a dynamic Lansing.





 President Henry – We would like for Strikeout Stadium and LHC to be connected in the public and to be a good community partner. We are willing to commit \$1,000 to the project.

Commissioner Sober moved and Commissioner Hall seconded a motion to approve the donation to Strikeout Stadium. The Motion was approved by all members present.

#### **Executive Director's Comments:**

## **Activities**

# Capital Projects

Finalize Security work at Hildebrandt and LaRoy Froh – This is being completed with Capital Funds. This project was just under \$100,000 at each site. LHC will be able to connect LPD to the cameras to help make the communities safter and have an eye on the situation before LPD steps on the property.

# **RAD Activities**

LaRoy Froh will be closing Mid-January.

#### Other Activities

- Union negotiations ongoing, LHC offer 3.5% over 3 years. We are adding a 3<sup>rd</sup> level of employment, this is an entry level position. We started an entry level with maintenance where we took youth from the community and had them mentored by LHC maintenance. They will not be a union member at hire but will have the opportunity to become a union member. Hugh does a lot of this with his church and was happy to do this with LHC.
- Fire restoration plan for COCC Contracts have been signed, construction is beginning, and materials are being delivered. The front of the building (419 Cherry) will be completed first, then 405 Cherry (Scattered housing).
- Director of Asset Management External hiring going forward.
- Santa's Workshop 28 families identified to buy Christmas gifts for.
- Home sales for 80% AMI helping 13 families acquire their first home. Habitat for Humanity and MSUFCU will be a part of this.
- Ashlee Barker will begin serving on the Board effective 12/2021. Ashlee is currently employed with Cinnaire who finances affordable housing and has a title company. Ashlee has been in affordable housing for about 15 years. Looking forward to serving the Lansing community and sharing her expertise.



Other Items: none

#### President's Comments:

- Ryan, you have been a good support system since we went through this whole LHC journey. I've learned a lot from you in the past 2 years and I appreciate your knowledge and expertise.
- Thank you, Andrea you've been great, I'm sad you are leaving, I've heard great things from you. We really appreciate your work and your time here.
- Welcome Ashlee Barker, I'm excited to you to join the team, hopefully we can schedule a time to get together.
- Heather thank you as well and thank you for volunteering to be the Vice Chair. I'm also excited to get together in person.

Public Comment: limit 3 minutes per person

Other Business: none

**Adjournment:** The meeting was adjourned at 6:42 p.m.

Emma Henry Board Chair

Doug Fleming, Acting Secretary



Date 2-14-2022

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#### Lansing Housing Commission Summary Results for November FY2021

Description	MT Vernon	Hildebrandt	LaRoy Froh	So Washington	LIPH Total	COCC	HCV Admin	HCV	BA	
REVENUE:				Market Street					- 309/4-100	À
Total Revenue Variance - Fav (Unfav)	10,655	29,704	18,464	11,124	69,947	(21,270)	(16,067)	(348,825)	100,766	
Tenant Revenue Variance	(2,342)	15,291	5,514	(789)	17,674	2				
HUD Revenue Variance	3,488	2,731	3,027	1,853	11,100	7,834	(20,812)	(348,912)		
Capital Fund Income	10,552	10,552	10,552	10,552	42,206					
Other Income	(1,043)	1,131	(629)	(492)	(1,032)	(29,104)	4,745	87	100,766	
Other		(0)	-	<u> </u>	(0)	·				i.
Budgeted Revenue	95,880	113,024	109,126	68.010	386,040	81,743	86,894	965,550	253,000	
% Variance fav (unfav)	11%		17%		18%	-26%	-18%	-36%	40%	
EXPENSES:										
Total Expense Variance Unfav (Fav)	50,416	34,327	43,304	16,768	144,816	(25,367)	(798)	12,693	24,221	
Salary Expenses	(2,662)		9,224	(472)	14,045	(22,054)		,	,	
Employee Benefit Expenses	6,086	5,199	7,310	(266)	18,329	(9,350)				
Utilities	8	10,376	13,258		23,643	(1,119)		-	-	
Write-offs	(300)	100	(900)		(2,300)	(2,225)				
Legal	(211)		102		1,039	1,668	-			
Professional Services	10,377	10,290	10,485	9,477	40,630	(1,351)	1,411			
Admin Services	10,377	10,230	10,465	3,477	40,030	5,875	722		24,170	
Recreation/Other Services		2.050	1,700		3,750	(120)			2.,2.0	
Insurance	6,177	8,729	9,505		30,411	1,047	2,156		51	
			(420)		(382)	1,642	1,355	10	-	
Sundry/Postage/Office Supplies	(300)			69	10,520	1,042	(4,163)			
Management Fee	40	5,081	5,331		(57,006)	•	(1,214)	12,693		
HAP Expense	34,921	(46,437)	(47,967)	2,478	1,615		36	12,093	-	
Inspections		525	1,090		1,615		30			
Interest Expense						-	-		-	
Maintenance Costs	(1,627)		32,899		58,879	537	72	-	•	
Maintenance Contract - Unit Turns	(1,545)		(1,450)		(6,410)	(0.442)	(2.220)	0		
Other	(547)	4,911	3,137	551	8,052	(2,143)	(3,330)	0		į.
Budgeted Expense	92,135	100,014	89,699	74,582	356,430	104,279	117,149	965,000		
% Variance fav (unfav)	-55%	-34%	-48%	-22%	-41%	24%	1%	-1%	0%	
Gain(Loss) on Sale of Assets		2,215,454		•	2,215,454		•	-	-	i.
Curr Mo. Actual Net Income (Loss)	\$ (36,017)	\$ (97,807)	\$ (5,412)	) \$ (12,216)	\$ (151,453)	\$ (18,439)	\$ (45,524)	\$ (360,968)	\$ 329,545	
YTD Actual Net Income (Loss) Net of CWIP	\$ 121,971	\$ 39,534	\$ 151,881			\$ (34,957)	\$ (88,357)	\$ (449,208)	\$ 314,348	
Prior YR YTD Net Income (Loss)	\$ 173,748		\$ 107,931			\$ 456,390	\$ 90,090	\$ (35,073)	<u>\$</u>	
Cash Balance - November	\$ 588,832	\$ 736,604	\$ 790,560	\$ 437,614	\$ 2,553,611	\$ 1,640,029	\$ 1,061,874	\$ 60,206	\$ 273,178	\$ 2,766
	\$ 588,832 \$ 581,171	\$ 686,317	\$ 754,543	THE RESERVE OF THE PARTY AND ADDRESS OF THE PA	\$ 2,474,166	\$ 1,556,942	\$ 1,045,989	\$ 397,824	\$ 377,570	\$ 2,30
Cash Balance - October	AND DESCRIPTION OF PERSONS ASSESSED.	A CONTRACTOR OF THE PARTY OF TH	\$ 616,869	Charles and the same of the sa	\$ 1,916,110	\$ 1,350,385	\$ 1,119,729	\$ 465,867	\$ 393,609	\$ 2,304
Cash Balance - June 2021	\$ 404,436	\$ 503,953		The second secon	Management of the state of the	\$ 856,102	\$ 827,066	\$ 496,344	2 333,003	2 51304
Cash Balance - June 2020	\$ 586,642	\$ 691,966	\$ 675,747	\$ 625,621	\$ 2,579,975	3 858,102	3 027,000	3 430,344		

# Lansing Housing Commission Summary Results YTD for November FY2021

Description	MT Vernon	Hildebrandt	LaRoy Froh	So Washington	LIPH Total	COCC	HCV Admin	HCV	BA
REVENUE:		PERMIT I			THE RESERVE	1000000			
Total Revenue Variance - Fav (Unfav)	10,613	49,386	29,243	16,013	105,255	(31,3	59) (23,285)	(571,759)	100,766
Tenant Revenue Variance	(7,799)	32,773	5,800	(391)	30,383	1	-	120	-
HUD Revenue Variance	11,381	4,256	11,106	6,348	33,090	15,6	46 (34,832)	(576,172)	
Capital Fund Income	11,781	11,781	11,781	11,781	47,124	-			-
Other Income	(4,750)	577	556	(1,725)	(5,342)	(47,0	15) 11,547	4,413	100,766
Other		(0)			(0)		•	•	
Budgeted Revenue	478,017	625,284	596,597	341,657	2,041,553	390,2	3 434,470	4,827,750	253,000
% Variance fav (unfav)	2%	10000 A COMPANY AND A COMPANY	5%	5%	5%	NAME OF TAXABLE PARTY.	8% -5%	-12%	40%
EXPENSES:									
Total Expense Variance Unfav (Fav)	(72,285)	15,007	39,625	20,406	2,753	(82,5	02) 4,094	(119,801)	9,418
Salary Expenses	(12,632)	21,520	4,525	(2,278)	11,136	(35,5	90) (7,605)		
Employee Benefit Expenses	26,183	9,766	(6,388)	(1,429)	28,132	(29,1	51) 2,094		
Utilities	398	20,294	8,293	245	29,231	(3,5	49) (161)	-	
Write-offs	(3,267)		(2,753)	(1,312)	(12,362)	-		-	
Legal	(1,239)			802	(5,557)	(3	32) -		
Professional Services	13,039	12,472	11,836	10,842	48,189	9,3	42 16,828	-	
Admin Services			127	1,000	1,000	(25,8	74) -		1,670
Insurance	1,850	8,686	8,002	7,251	25,789	(5,4	13) (757)		
Sundry/Postage/Office Supplies	(928)	4,984	1,224	(1,666)	3,615	(2,9	33) 10,064	-	7,487
Management Fee	253	13,763	7,142	343	21,500		(6,966)	-	261
HAP Expense	(70,879)	(92,875)	(47,967)	12,443	(199,278)			(119,801)	
Pilot	786	8,056	4,347	1,372	14,560			1,51	-
Inspections	(225)	590	1,490		1,855	4	00 (6,603)	-	-
Maintenance Costs	(7,926)	33,472	59,299	(8,133)	76,712	7,4	73 363	9-1	-
Maintenance Contract - Unit Turns	(11,145)	(15,466)	(9,950)	(3,000)	(39,561)		-		-
Other	(6,554)	(1,223)	1,643	3,926	(2,208)	3,1	36 (3,162)	-	
Budgeted Expense	438,943	513,936	434,333	350,410	1,737,622	476,3	43 495,448	4,825,000	30,000
% Variance fav (unfav)	16%	500.50	-9%	-6%	0%	1	7% -1%	2%	-31%
Gain(Loss) on Sale of Assets		2,215,454			2,215,454				
Cumpost, on sale of Assets	=	2,215,454			C-0.00 C-				v .
YTD Actual Net Income (Loss) Net of CWIP	\$ 121,971	\$ 39,534	\$ 151,881	\$ (13,146)	\$ 300,240	\$ (34,9 \$ (86,0			\$ 314,348
YTD Budgeted Net Income (Loss)	\$ 39,074	\$ 111,347	\$ 162,263	\$ (8,753)	\$ 303,931				\$ 225,000
Prior YR YTD Net Income (Loss)	\$ 173,748	\$ 103,581	\$ 107,931	\$ (19,571)	\$ 365,688	\$ 456,3	90 \$ 90,090	\$ (35,073)	<u>\$</u> -

#### **November Ratios**

	HCV Ratios	Prior Mo	nths
Number of Vouchers Used	1,707	10/21 \$	543.62
HCV 8002 Expenses	\$ 975,364.98	9/21 \$	552.26
Average Cost Per Voucher	\$ 571.39	8/21 \$	535.07

				LIPH Ratios									Pric	or Me	aths
						-						PY November			
Year-to-Date Occupancy Rate		Mt. Vernon		Hildebrandt		LaRoy Froh		S. Washington		Total		Total	İ		
YTD Average Number of Units Leased		59		206		201		11		477		787	10/21		94.59
Number of Possible Units		62		220		213		12		507		833	9/21		94.99
Year-to-Date Occupancy Rate		95.2%	_	93.6%		94.4%		91.7%		94.1%	_	94.5%	8/21		94.99
Average Revenue Per Occupied Unit													10/21	\$	530.99
Total LIPH Revenue	Ś	106,534.58	s	142,728.14	s	127,590.24	\$	79,134.40	\$	455,987.36	\$	526,662.17	9/21	\$	529.69
Average Revenue Per Occupied Unit	\$	535.35	\$	692.86	\$	634.78	\$	401.70	\$	567.85	\$	669.20	8/21	\$	504.28
Average Tenant Revenue Per Occupied Unit													10/21	\$	100.57
Total Tenant Revenue	s	2,653.00	s	24,008.00	s	11.240.00	s	1,604.00	s	39,505.00	5	102,384.00	9/21	\$	106.98
Average Tenant Revenue Per Occupied Unit	\$	44.97	\$	116.54	\$	55.92	\$	145.82	\$	82.82	\$	130.09	8/21	\$	109.19
Average Cost Per Occupied Unit													10/21	\$	413.79
YTD Average Monthly Expenses	s	73.331.63	s	127,027.34	s	94,791.71	\$	74,163.02	\$	369,313.70	\$	452,301.64	9/21	\$	423.50
Average Cost Per Occupied Unit	Ś	368.50	Ś	616.64	Ś	471.60	S	376,46	S	459.92	Ś	574.72	8/21	S	395.23

				Company Rati	os		_					
Operating Reserves		Mt. Vernon		Hildebrandt		LaRoy Froh	s	. Washington		cocc		HCV Admin
Bank Account Balance	\$	588,831.61	\$	736,604.39	\$	790,560.32	\$	437,614.19	\$	1,640,028.95	\$	1,061,874.3
YTD Expenses	\$	366,658.17	\$	635,136.69	\$	473,958.54	\$	370,815.12	\$	393,841.01	\$	499,542.0
Number of Months		5		5		5		5		5		
Average Monthly Expenses	\$	73,331.63	\$	127,027.34	\$	94,791.71	\$	74,163.02	\$	78,768.20	\$	99,908.4
Number of Months of Operating Reserves (would												
like to have 4 months of operating reserves)		8.03		5.80		8.34		5.90	_	20.82		10.6
Prior Months	_						_				_	
10/21		8.31		6.61		8.47		6.44		18.07		10.6
09/21		5.64		6.12		8.99		10.35		14.54		9.7
06/21		4.25		4.48		6.30		3.46		18.52		13.6
06/20		5.16	,	5.73		5.66		5.95		14.23		11.3
06/19		3.58		3.90		4.78		4.51		17.81		7.3

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Lansing Housing Commission Budget vs. Actual Mt. Vernon For the Period Ending November 30, 2021

	YTD Amou	nt	YT	TD Budget	YTI	D Variance	Pric	or YTD Actual	Anı	nual Budget		emaining Budget
Tenant Rental Revenue	\$ 14,1	186	\$	21,985	\$	(7,799)	\$	143,739	\$	157,966	\$	135,981
Tenant Revenue - Other	1,7	118		3,610		(1,892)		7,589		18,147		14,537
Total Tenant Revenue	\$ 15,9		\$	25,595	\$	(9,691)	\$	151,328	\$	176,113	\$	150,518
HUD PHA Operating Grants	458.9	951		447,570		11,381		425,950		1,392,066		944,496
CFP Operational Income	203,6	340		-		203,640		105,649		-		•
Administrative Fees		-		2.870		(2,870)				16,584		13,714
Fraud Recovery and Other	1,9	94		1,982		12		10,357		18,498		16,517
Total Operating Revenue	\$ 680,4	189	\$	478,017	\$	202,472	\$	693,284	\$	1,603,261	\$	1,125,244
Administrative Salaries	s 3.6	509	s	11.315	s	(7,707)	s	46,323	\$	85,233	s	73,918
Auditing Fees		000	Ψ	5.775	Ψ	(775)	•	40,020	•	5,775	•	. 0,0.0
Management Fees	15.7			15,525		253		138,697		108,986		93.461
Bookkeeping Fees		222		2,213		10		6,901		15,705		13,493
Employee Benefits Contributions - Admin		199		3,963		3.136		15,384		36,275		32.312
Office Expenses		342		12.838		(5,496)		20,916		40.002		27,164
Legal		261		2,500		(1,239)		5,086		12,000		9,500
Travel	1,4	-		2,500		(1,200)		0,000		.2,000		0,000
Other		(1)		300		(301)		5.020		4,500		4,200
Tenant Services - Other		. '''		500		(501)		1,256		1,000		*,200
Water		750		575		175		37,318		15.952		15.377
Electricity		372		250		122		19,913		1.050		800
Gas		266		250		16		8.679		13,414		13.164
Other Utilities Expense	•	85		-		85		84		34,215		34,215
Ordinary Maintenance and Operations - Labor	3.1	396		8.821		(4.925)		31,432		59.341		50.520
Ordinary Maintenance and Operations - Materia		537		2,700		(1,163)		6.651		7,680		4,980
Ordinary Maintenance and Operations - Contrac				30,475		(19,052)		77.071		171,280		140,805
Employee Benefits Contributions - Ordinary	34.			11,538		23.047		17.503		57,705		46,167
Protective Services - Other Contract Costs	<b></b> ,	-		,		,		1,268		•		-
Property Insurance	7 (	399		7.139		560		20,238		52,605		45,466
Liability Insurance		375		2.677		(2)		7,718		19,671		16,994
Workers Compensation	-•	•		_,		- `-'		-				´-
All Other Insurance	7 :	376		6.085		1,291		4,400		16,106		10,021
Other General Expenses	14,			1,740		13,039		18,886		11,776		10,037
Compensated Absences	,			.,		-		-		•		-
Housing Assistance Payments	429.803	65		308,823.30		120,980				370,588		61,765
Payment in Lieu of Taxes		727		1.941		786		8,469		11,975		10,034
Bad debt - Tenant Rents		767)		1,500		(3,267)		3,470		7,800		6,300
Interest Expense	· · ·	-		-		-		16,781		•		-
Total Operating Expenses	\$ 558,	517	\$	438,943	\$	119,574	\$	519,461	\$	1,159,634	\$	720,691
			_		=	00.000	_	470 000	_	442 607	\$	404,553
Net Income (Loss)	\$ 121,	<del>3</del> /1	\$	39,074	\$	82,898	\$	173,823	\$	443,627	9	404,003

Lansing Housing Commission Budget vs. Actual Hildebrandt For the Period Ending November 30, 2021

	YTD Amount	Yī	D Budget	Y	TD Variance	P	Prior YTD Actual	Anr	ual Budget	lemaining Budget
Tenant Rental Revenue	\$ 133,565	\$	100,792	\$	32,773	\$	116,803	\$	109,509	\$ 8,717
Tenant Revenue - Other	7,034		5,521		1,513		12,066		6,057	 536
Total Tenant Revenue	\$ 140,599	\$	106,313	\$	34,286	\$	128,869	\$	115,566	\$ 9,253
HUD PHA Operating Grants	520,226		515,970		4,256		484,673		619,164	103,194
CFP Operational Income	11,781		-		11,781		105,649		-	•
Fraud Recovery and Other	(3,282,482)		2,007		(3,284,488)		2,056		3,693	1,687
Total Operating Revenue	\$ (2,609,876)	\$	624,290	\$	(3,234,166)	\$	721,247	\$	738,423	\$ 114,134
Administrative Salaries	\$ 51,976	\$	36,989	\$	14,987	\$	48,042	\$	43,853	\$ 6,864
Auditing Fees	5,000		5,775		(775)		-		5,775	
Management Fees	55,539		43,315		12,224		147,132		49,214	5,900
Bookkeeping Fees	7,816		6,278		1,539		8,123		7,133	855
Employee Benefits Contributions - Admin	13,038		16,572		(3,534)		13,058		19,395	2,823
Office Expenses	23,328		19,991		3,337		17,187		21,395	1,404
Legal	2,596		6,600		(4,004)		5,803		7,200	600
Travel	-		-		-		•		-	-
Other	(684)		1,200		(1,884)		1,579		1,440	240
Tenant Services - Other	8,150		4,800		3,350		2,862		4,800	•
Water	52,094		36,040		16,054		44,489		39,002	2,963
Electricity	14,441		11,900		2,541		14,312		12,000	100
Gas	5,911		6,119		(208)		6,094		7,661	1,542
Other Utilities Expense	•		-				-		•	-
Ordinary Maintenance and Operations - Labor	39,302		32,769		6,533		31,504		37,460	4,691
Ordinary Maintenance and Operations - Material			21,000		7,135		23,311		22,160	1,160
Ordinary Maintenance and Operations - Contrac			105,325		11,407		132,242		115,750	10,425
Employee Benefits Contributions - Ordinary	30,729		17,428		13,301		29,510		20,093	2,665
Protective Services - Other Contract Costs	2,730		1,035		1,695		2,211		1,035	-
Property Insurance	26,172		19,264		6,908		20,940		21,832	2,568
Liability Insurance	9,315		7,700		1,616		8,087		8,774	1,074
Workers Compensation	-		-		•		•		•	-
All Other Insurance	7,347		7.185		162		4,878		7,742	557
Other General Expenses	17,077		4,604		12,472		20,194		5,257	652
Compensated Absences			•						•	-
Payment in Lieu of Taxes	12,229		4,173		8,056		5,722		4,485	311
Bad debt - Tenant Rents	(30)		5,000		(5,030)		2,361		6,000	1,000
Interest Expense	-		•		-		27,968		•	-
Total Operating Expenses	\$ 528,943	\$	421,062	\$	107,881	\$	617,610	\$	469,456	\$ 48,394
Net Income (Loss)	\$ (3,138,819)	\$	203,228	\$	(3,342,047)	\$	103,637	\$	268,967	\$ 65,739

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Lansing Housing Commission Budget vs. Actual LaRoy Froh For the Period Ending November 30, 2021

	YTE	Amount	YI	D Budget	YTE	) Variance	Prio	r YTD Actual	Ann	ual Budget	emaining Budget
Tenant Rental Revenue	\$	84,026	\$	78,226	\$	5,800	\$	81,472	\$	83,952	\$ 5,726
Tenant Revenue - Other		6,430		5,304		1,126		2,405		5,976	 672
Total Tenant Revenue	\$	90,456	\$	83,530	\$	6,926	\$	83,877	\$	89,928	\$ 6,398
HUD PHA Operating Grants		521,396		510,290		11,106		451,656		612,348	102,058
CFP Operational Income		11,781		-		11,781		105,649		-	•
Fraud Recovery and Other		2,206		2,232		(25)		1,782		3,963	1,732
Total Operating Revenue	\$	625,839	\$	596,052	\$	29,788	\$	642,964	\$	706,239	\$ 110,188
Administrative Salaries	\$	32,768	\$	42,686	\$	(9,919)	\$	57,695	\$	49,198	\$ 6,512
Auditing Fees		5,000		5,665		(665)		-		5,665	•
Management Fees		53,406		46,265		7,142		144,441		51,802	5,537
Bookkeeping Fees		7,516		6,705		811		7,734		7,508	803
Employee Benefits Contributions - Admin		4,365		17,243		(12,878)		15,374		19,410	2,167
Office Expenses		16,810		18,851		(2,041)		14,143		20,520	1,669
Legal		4,883		6,000		(1,117)		3,237		7,200	1,200
Travel		107		-		107		•			•
Other		1,644		1,050		594		3,597		1,260	210
Tenant Services - Other		7,781		5,800		1,981		2,169		6,000	200
Water		26,317		26,730		(413)		32,153		26,810	80
Electricity		20,455		14,375		6,080		17,654		14,400	25
Gas		8,834		6,420		2,414		8,655		6,440	20
Other Utilities Expense		212		-		212		207		-	•
Ordinary Maintenance and Operations - Labor		49,951		35,507		14,444		29,038		39,958	4,451
Ordinary Maintenance and Operations - Material		27,951		17,920		10,031		19,392		20,500	2,580
Ordinary Maintenance and Operations - Contrac		92,113		50,225		41,888		75,611		55,610	5,385
Employee Benefits Contributions - Ordinary		38,360		31,870		6,490		26,332		34,405	2,535
Protective Services - Other Contract Costs		2,600		1,600		1,000		2,052		1,600	
Property Insurance		28,439		24,087		4,352		24,537		27,023	2,936
Liability Insurance		9,019		8,294		725		8,581		9,305	1,011
Workers Compensation		•		-		-		•			•
All Other Insurance		10,010		7,085		2,925		4,400		7,622	537
Other General Expenses		16,704		4,868		11,836		18,115		5,473	605
Compensated Absences		•		-				•			-
Payment in Lieu of Taxes		6,967		2,620		4,347		2,524		3,090	470
Bad debt - Tenant Rents		1,747		4,500		(2,753)		816		5,400	900
Interest Expense		-		•		-		16,521		-	•
Total Operating Expenses	\$	473,959	\$	386,366	\$	87,593	\$	534,977	\$	426,198	\$ 39,832
Net Income (Loss)	\$	151,881	\$	209,686	\$	(57,805)	\$	107,987	\$	280,041	\$ 70,356

Lansing Housing Commission Budget vs. Actual South Washington Park For the Period Ending November 30, 2021

	YΠ	D Amount	ΥT	D Budget	YTE	) Variance	Prio	r YTD Actual	Ann	ual Budget	emaining Budget
Tenant Rental Revenue Tenant Revenue - Other	\$	11,574 400	\$	11,965	\$	(391) 400	\$	119,959 11,903	\$	14,358	\$ 2,393
Total Tenant Revenue	\$	11,974	\$	11,965	\$	9	\$	131,862	\$	14,358	\$ 2,393
HUD PHA Operating Grants		331,313		324,965		6,348		323,936		389,958	64,993
CFP Operational Income		341,349		-		341,349		105,649		-	-
Administrative Fees		•		2,870		(2,870)		•		3,444	574
Fraud Recovery and Other		2,602		1,857		745		5,019		3,513	1,657
Total Operating Revenue	\$	687,237	\$	341,657	\$	345,581	\$	566,465	S	411,273	\$ 69,617
Administrative Salaries	s	698	s	2.263	s	(1,565)	s	33,468	s	2,967	\$ 704
Auditing Fees	•	5,000	•	5,775	-	(775)				5,775	-
Management Fees		2,930		2.588		343		137,662		3,105	518
Bookkeeping Fees		415		375		40		6,751		450	75
Employee Benefits Contributions - Admin		3,756		4,494		(738)		20,502		5,457	963
Office Expenses		6,520		1,813		4,707		18,806		2.566	753
Legal		1,302		500		802		7,757		600	100
Travel		.,		-				-			-
Other		(491)		300		(791)		267		300	-
Tenant Services - Other				•				3,900		-	•
Water		586		360		226		80,346		402	42
Electricity				150		(150)		50,937		150	-
Gas		170		-		170		7,512		-	-
Other Utilities Expense		-				-		142		-	
Ordinary Maintenance and Operations - Labor		1.051		1.764		(713)		55,741		2,245	481
Ordinary Maintenance and Operations - Materia	9	927		7.500		(6,573)		16,606		9,000	1,500
Ordinary Maintenance and Operations - Contra		2,690		6.950		(4,260)		43,204		7,250	300
Employee Benefits Contributions - Ordinary	-	3,767		4,458		(691)		41,968		5,401	943
Protective Services - Other Contract Costs		(221)		.,		(221)		795		•	-
Property Insurance		1,452		1,665		(213)		20,659		2,010	345
Liability Insurance		887		474		413		9,172		573	98
Workers Compensation		-		-		•				-	-
All Other insurance		7.966		915		7.051		4,877		1,098	183
Other General Expenses		11,845		1,003		10,842		18,774		1.207	204
Compensated Absences		,		-,555		-				•	-
Housing Assistance Payments		647,478		305,467		342.011				366,561	61,093
Payment in Lieu of Taxes		2.467		1.096		1,372		(2,712)		1,321	225
Bad debt - Tenant Rents		(812)		500		(1,312)		5.054		600	100
Interest Expense		-		-		•		3,772		-	-
Total Operating Expenses	\$	700,383	\$	350,410	\$	349,974	\$	585,961	\$	419,037	\$ 68,628
Net Income (Loss)	\$	(13,146)	\$	(8,753)	\$	(4,393)	\$	(19,496)	\$	(7,764)	\$ 989

Lansing Housing Commission Budget vs. Actual AMP Consolidated For the Period Ending November 30, 2021

	YI	D Amount	Y	TD Budget	Y	TD Variance	P	rior YTD Actual	An	nual Budget	F	Remaining Budget
Tenant Rental Revenue	<u>s</u>	243,351	\$	212,968	\$	30,383	\$	461,973	\$	365,785	\$	152,817
Tenant Revenue - Other	•	15,582	-	14,435		1,147		33,963		30,180		15,745_
Total Tenant Revenue	\$	258,933	\$	227,403	\$	31,530	\$	495,936	\$	395,965	\$	168,562
HUD PHA Operating Grants		1,831,885		1,798,795		33,090		1,686,215		3,013,536		1,214,741
CFP Operational Income		568,551				568,551		422,595		•		-
Fraud Recovery and Other		(3,275,680)		8,076		(3,283,756)		19,213		29,667		21,591
Total Operating Revenue	\$	(616,311)	\$	2,040,014	\$	(2,656,325)	\$	2,623,959	\$	3,459,196	\$	1,419,182
· · · ·												
Administrative Salaries	\$	89,051	\$	93,254	\$	(4,203)	\$	185,529	\$	181,251	\$	87,997
Auditing Fees		20,000		22,990		(2,990)		·		22,990		
Management Fees		127,653		107,692		19,961		567,930		213,107		105,415
Bookkeeping Fees		17,969		15,570		2,399		29,509		30,795		15,225
Employee Benefits Contributions - Administrative	E	28,258		42,272		(14,014)		64,318		80,537		38,265
Office Expenses		53,999		53,494		506		71,052		84,482		30,989
Legal Expense		10,043		15,600		(5,557)		21,882		27,000		11,400
Travel		107		-		107						
Other		469		2,850		(2,381)		10,463		7,500		4,650
Tenant Services - Other		15,931		10,600		5,331		10,186		10,800		200
Water		79,747		63,705		16,042		194,305		82,167		18,462
Electricity		35,268		26,675		8,593		102,817		27,600		925
Gas		15,181		12,789		2,392		30,940		27,515		14,726
Other Utilities Expense		297		-		297		434		34,215		34,215
Ordinary Maintenance and Operations - Labor		94,201		78,861		15,340		147,715		139,004		60,143
Ordinary Maintenance and Operations - Materia	d	58,550		49,120		9,430		65,959		59,340		10,220
Ordinary Maintenance and Operations - Contract	3	222,958		192,975		29,983		328,128		349,890		156,915
Employee Benefits Contributions - Ordinary		107,441		65,294		42,146		115,313		117,604		52,310
Protective Services - Other Contract Costs		5,109		2,635		2,474		6,326		2,635		
Property Insurance		63,762		52,155		11,607		86,373		103,470		51,315
Liability Insurance		21,896		19,144		2,752		33,559		38,322		19,178
Workers Compensation		-		•		-		•				
All Other Insurance		32,699		21,270		11,429		18,555		32,568		11,298
Other General Expenses		60,404		12,215		48,189		75,970		23,714		11,499
Compensated Absences		•		-		•		•				•
Payments in Lieu of Taxes		24,390		9,830		14,560		14,004		20,870		11,040
Bad debt - Tenant Rents		(862)		11,500		(12,362)		11,701		19,800		8,300
Interest Expense		•		•		-		65,042		•		-
Total Operating Expenses	\$	1,184,520	\$	982,489	\$	202,031	\$	2,258,008	\$	1,737,176	\$	754,687
Net Income (Loss)	\$	(1,800,831)	\$	1,057,525	\$	(2,858,356)	\$	365,951	\$	1,722,020	\$	664,495

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Lansing Housing Commission Budget vs. Actual COCC For the Period Ending November 30, 2021

	ΥT	D Amount	ΥT	D Budget	YTI	D Variance	Prio	r YTD Actual	An	nual Budget	emaining Budget
Management Fees Income	\$	207,581	\$	558,531	\$	(350,950)	\$	651,325	\$	789,866	\$ 231,335
Bookkeeping Fees Income		17,969		15,573		2,396		29,509		30,805	15,232
Administrative Fees		72,352		142,849		(70,497)		•		469,742	326,893
Fraud Recovery and Other		60,981		37,500		23,481		39,361		62,000	24,500
Total Operating Revenue	\$	358,884	\$	754,453	\$	(395,569)	\$	720,195	\$	1,352,413	\$ 597,960
Administrative Salaries	\$	103,514	\$	109,468	\$	(5,954)	\$	71,112	\$	304,896	\$ 195,428
Auditing Fees		7,000		5,665		1,335		-		5,665	-
Employee Benefits Contributions - Admin		30,504		46,429		(15,925)		20,146		121,355	74,926
Office Expenses		32,807		200,601		(167,794)		25,291		490,752	290,151
Legal		2,168		2,500		(332)		2,519		6,000	3,500
Travel		289		-		289		•		-	-
Other		9,980		6,426		3,554		6,999		25,834	19,408
Tenant Services - Other		4,944		-		4,944		-		-	•
Water		596		961		(365)		549		2,185	1,224
Electricity		4,140		7,200		(3,060)		5,285		19,200	12,000
Gas		195		445		(250)		291		2,820	2,375
Other Utilities Expense		325		200		125		299		480	280
Ordinary Maintenance and Operations - Labor		19,067		47,703		(28,636)				159,240	111,537
Ordinary Maintenance and Operations - Material		-		2,200		(2,200)		200		4,400	2,200
Ordinary Maintenance and Operations - Contracts		14,912		6,700		8,212		2,651		15,010	8,310
Employee Benefits Contributions - Ordinary		7,083		19,207		(12,124)				64,121	44,914
Protective Services - Other Contract Costs		-		400		(400)		878		800	400
Property Insurance		3,357		3,609		(252)		925		3,609	-
Liability Insurance		481		1,393		(912)		113		1,393	-
Workers Compensation		-		-		-		-		-	-
All Other Insurance		150		4,400		(4,250)		4,400		4,400	-
Other General Expenses		152,329		10,836		141,493		121,571		28,044	17,208
Compensated Absences		-		-		•		-		•	-
Interest Expense		•		-		•		576		•	-
Total Operating Expenses	\$	393,841	\$	476,343	\$	(82,502)	\$	263,804	\$	1,260,204	\$ 783,861
Net Income (Loss)	\$	(34,957)	\$	278,110	\$	(313,067)	\$	456,390	\$	92,209	\$ (185,901)

Lansing Housing Commission Budget vs. Actual Housing Choice Voucher For the Period Ending November 30, 2021

	Y	'D Amount	Y	TD Budget	YT	D Variance	P	rior YTD Actual	An	nual Budget	ı	Remaining Budget
HUD PHA Operating Grants	\$	4,648,466	\$	5,259,470	\$	(611,004)	\$	5,190,216	\$	12,646,676	\$	7,387,206
Other Revenue		4,703		-		4,703		43		-		•
Fraud Recovery and Other		14,007		2,750		11,257		5,348		6,600		3,850
Total Operating Revenue	\$	4,667,176	\$	5,262,220	\$	(595,045)	\$	5,195,607	\$	12,653,276	\$	7,391,056
Administrative Salaries	s	179.628	s	187,233	\$	(7.605)	s	156,707	\$	441,982	\$	254,749
Auditing Fees	•	25,000	•	28,875	•	(3,875)	•	-	•	28,875	•	•
Management Fees		79,928		86,894		(6,966)		83,395		213,335		126,441
Bookkeeping Fees				•				-		-		-
Employee Benefits Contributions - Admin		54,547		49.869		4,678		36,124		117,628		67,759
Office Expenses		101,896		93,855		8,041		82,044		155,742		61,887
Legal Expense		•		•		-				-		•
Travel		1,208		_		1,208		_		-		-
Other		158		25,000		(24,842)		•		60,000		35,000
Tenant Services - Other		•		,		•		-				•
Water		-		_		-				-		-
Electricity				-		-		-		-		•
Gas				-				-		-		-
Other Utilities Expense		89		250		(161)		515		1,000		750
Ordinary Maintenance and Operations - Materia		-		-		-		•		•		
Ordinary Maintenance and Operations - Contra-		18,760		-		18,760		26,281		_		_
Protective services - Other Contract Costs				_		•		269				-
Property Insurance		_		_		-		•		•		-
Liability Insurance		11,143		8,745		2,398		7,760		21,450		12,705
Workers Compensation		,		-		-,				•		•
All Other Insurance		1,245		4.400		(3,155)						
Other General Expenses		27,155		10,327		16,828		8,539		24,818		14,491
Compensated Absences		_,,,,,				-		-•				•
Housing Assistance Payments		4,703,985		4,825,000		(121,015)		4.738.956		11,580,000		6,755,000
Bad Debt - Tenant Rents		.,,		-		•				•		· · · -
Interest Expense				-		-				•		-
Total Operating Expenses	\$	5,204,741	\$	5,320,448	\$	(115,707)	\$	5,140,590	\$	12,644,830	\$	7,324,382
Net Income (Loss)	\$	(537,565)	\$	(58,228)	\$	(479,337)	\$	55,017	\$	8,446	\$	66,674

# Lansing Housing Commission 1010 Mt. Vernon Park Balance Sheet for November 2021

	Period Amount	Balance
ASSETS		
1010-0000-111102 Cash-Security Deposits	-	10,200.30
1010-0000-111111 Chase Checking	7,467.24	588,831.61
1010-0000-112200 Accounts Receivable	(215.90)	1,142.00
1010-0000-112201 Allowance for Doubtful Accord		(135.79)
1010-0000-112220 A/R Repayment Agreement	(81.00)	73.00
1010-0000-112500 Accounts Receivable HUD	875.00	-
1010-2010-112500 Accounts Receivable HUD	-	
1010-0000-112954 Accounts Receivables-Misc	-	2,267.25
1010-0000-114500 Accrued Interest Receivable		55.29
1010-5005-115700 Intercompany	(40,145.40)	(110,856.93)
1010-0000-116201 Investments Savings	- (0.400.00)	74,168.03
1010-0000-121100 Prepaid Insurance	(2,160.36)	19,443.18
1010-0000-140000 Land	•	114,150.00
1010-0000-144000 Construction in Progress	•	6,053.00
1010-3000-144000 Construction in Progress	•	53,314.39
1010-0000-146000 Dwelling Structures	-	2,567,885.60
1010-1010-146000 Dwelling Structures	-	-
1010-0000-146500 Dwelling Equipment - Range		20,325.87
1010-1010-146500 Dwelling Equipment - Range		-
1010-3000-146500 Dwelling Equipment - Range		- (0.055.770.00)
1010-0000-148100 Accumulated Depreciation-B		(2,355,778.23)
1010-1010-148100 Accumulated Depreciation-B		-
1010-1010-148300 Accumulated Depreciation-E	quip -	-
1010-0000-150300 Deferred Outflow - MERS	-	55,851.00
1010-0000-150301 Deferred Outflows-OPEB		19,155.00
TOTAL ASSETS	(34,260.42)	1,066,144.57
LIABILITIES		04 000 00
1010-0000-200000 OPEB Liability	•	31,309.00
1010-0000-200300 Pension Liability	-	232,910.00
1010-0000-210000 Construction Costs Payabe	-	000.54
1010-0000-211100 Accounts Payable	823.51	823.51
1010-0000-211343 Accounts Payable Misc	•	40.000.00
1010-0000-211400 Tenant Security Deposits	-	10,200.30
1010-0000-211999 Tenant Refunds	•	12,408.50
1010-0000-212000 Accrued Payroll	•	2,422.62
1010-0000-213400 Utility Accrual	•	321.00
1010-0000-213500 Accrued Comp Absences - C	iurr -	762.56
1010-0000-213700 Payment in Lieu of Taxes	933.19	13,255.10
1010-0000-214000 Accrued Comp Absences - n		4,320.59
1010-0000-260600 Note Payable Non Curr - PN	-	-
1010-0000-260601 Note Payable - Curr - PNC	•	7,979.00
1010-0000-210000 Deferred Inflow - MERS	•	61,492.00
1010-0000-270000 Deferred Inflows	1,756.70	378,204.18
TOTAL LIABILITIES	1,730.70	370,204.10
EQUITY		
1010-0000-280100 Invest C	-	2,433,904.00
1010-0000-280500 Unrestricted Net Assets	_	801,692.03
1010-0000-282000 Income and Expense Clearing	g (36,017.12)	(4,565,156.53)
1010-0003-282000 Income and Expense Clearing		(77.99)
1010-1010-282000 Income and Expense Clearing		(320.14)
1010-1010-282000 Income and Expense Clearin		(72,265.80)
1010-2010-282000 Income and Expense Clearing		(75.00)
1010-3000-282000 Income and Expense Clearing		2,090,239.82
TOTAL EQUITY	(36,017.12)	687,940.39
TOTAL LIABILITES & EQUITY	(34,260.42)	1,066,144.57

# Lansing Housing Commission 1020 Hildebrandt Park Balance Sheet for November 2021

		Period Amount	Balance
ASSETS		•	
	Cash-Security Deposits	-	36,398.00
1020-0000-111111		53,793.72	736,604.39
	Accounts Receivable	(11,838.75)	1,718.25
	Allowance for Doubtful Accounts	1,756.00	278.80
	A/R Repayment Agreement	(17.00)	17.00
	Accounts Receivable HUD	875.00	•
	Accounts Receivable HUD	-	-
1020-0000-114500	Accrued Interest Receivable	-	55.29
1020-5005-115700		(30,911.09)	(147,080.15)
	Investments Savings	-	74,168.04
1020-0000-121100		(7,597.05)	68,373.42
1020-0000-140000		(91,552.00)	348,580.00
	Construction in Progress	(26,542.28)	46,658.70
	Construction in Progress	(121,473.52)	122,668.54
	Dwelling Structures	(12,063,954.78)	2,745,252.13
	Dwelling Structures	(525,249.00)	115,030.00
	Dwelling Equipment - Ranges &	(53,319.42)	35,085.00
	Dwelling Equipment - Ranges &	(220,853.00)	21,635.00
	Accumulated Depreciation-Build	9,436,777.03	(2,738,837.02)
	Accumulated Depreciation-Build	236,964.84	(51,897.16)
	Accumulated Depreciation-Equip	99,639.33	(9,758.67)
	Deferred Outflow - MERS	-	46,771.00
1020-0000-150301	Deferred Outflows-OPEB	·	10,027.00
TOTAL ASSETS		(3,323,501.97)	1,461,747.56
LIABILITIES			
1020-0000-200000		-	16,389.00
1020-0000-200300	Pension Liability	-	195,048.00
	Construction Costs Payabe	-	-
1020-0000-211100		8,682.09	8,682.09
	Accounts Payable Misc	-	-
	Tenant Security Deposits	(16,526.00)	19,409.00
1020-0000-211999		692.00	34,180.80
1020-0000-212000		-	9,930.43
1020-0000-213400		-	25,624.00
	Accrued Comp Absences - Curr	-	2,296.44
	Payment in Lieu of Taxes	4,825.47	21,747.47
	Accrued Comp Absences - non curr	•	13,013.16
	Note Payable Non Curr - PNC	-	-
	Note Payable - Curr - PNC	•	
	Deferred Inflow - MERS	-	6,682.00
1020-0000-270000	Deferred Inflows		32,189.00
TOTAL LIABILITIES		(2,326.44)	385,191.39
EQUITY			0.704.000.00
1020-0000-280100		-	3,764,889.00
	Unrestricted Net Assets	-	(35,006.10)
	Income and Expense Clearing	(3,321,175.53)	(4,955,560.25)
	Income and Expense Clearing	-	(162,850.00)
	Income and Expense Clearing	-	(56.25)
	Income and Expense Clearing	- (2 204 47E EQ)	2,465,139.77
TOTAL EQUITY		(3,321,175.53)	1,076,556.17
TOTAL LIABULTES S	FOURTY	12 202 504 671	4 ACA 747 FG
TOTAL LIABILITES &	EQUITY	(3,323,501.97)	1,461,747.56

# Lansing Housing Commission 1080 LaRoy Froh Townhomes Balance Sheet for November 2021

		Period Amount	Balance
ASSETS			
1080-0000-111102	Cash-Security Deposits	-	40,398.00
1080-0000-111111		36,016.94	790,560.32
	Accounts Receivable	(8,730.00)	15,054.71
	Allowance for Doubtful Accounts	-	(2,378.47)
1080-0000-112220	A/R Repayment Agreement	(17.00)	29.00
1080-0000-112500	Accounts Receivable HUD	875.00	-
1080-2010-112500	Accounts Receivable HUD	-	-
1080-0000-112954	Accounts Receivables-Misc	-	-
1080-0000-114500	Accrued Interest Receivable	-	55.29
1080-5005-115700		(13,687.36)	(52,326.26)
1080-0000-116201	Investments Savings	-	74,168.03
1080-0000-121100	Prepaid Insurance	(8,303.41)	70,808.93
1080-0000-140000		-	499,084.00
1080-0000-144000	Construction in Progress	-	111,737.04
1080-3000-144000	Construction in Progress	57,581.94	271,265.74
1080-0000-146000	Dwelling Structures	-	12,792,393.80
	Dwelling Structures	-	520,795.00
	Dwelling Equipment - Ranges &	-	51,291.24
	Accumulated Depreciation-Build	-	(10,456,604.44)
	Accumulated Depreciation-Build	-	(234,955.00)
	Deferred Outflow - MERS	-	60,470.00
1080-0000-150301	Deferred Outflows-OPEB	-	16,146.00
TOTAL ASSETS		63,736.11	4,567,992.93
LIABILITIES			00 000 00
1080-0000-200000		-	26,390.00
1080-0000-200300		-	252,179.00
	Construction Costs Payabe	-	-
1080-0000-211100		9,564.23	9,564.23
	Accounts Payable Misc	-	
	Tenant Security Deposits	(374.00)	39,153.00
1080-0000-211999		(160.00)	15,659.88
1080-0000-212000		-	9,503.77
1080-0000-213400		-	13,941.00
	Accrued Comp Absences - Curr		1,104.85
	Payment in Lieu of Taxes	2,536.43	10,305.55
	Accrued Comp Absences - non curr	-	6,260.81
	Note Payable Non Curr - PNC	-	-
	Note Payable - Curr - PNC	-	-
	Deferred Inflow - MERS	-	8,639.00
1080-0000-270000	Deferred Inflows		51,831.00
TOTAL LIABILITIES		11,566.66	444,532.09
EQUITY			
1080-0000-280100	Invest C	_	4,031,104.00
	Unrestricted Net Assets	-	134,241.63
	Income and Expense Clearing	52,169.45	(1,740,083.57)
	Income and Expense Clearing	-	(96,075.00)
	Income and Expense Clearing	_	(56.25)
	Income and Expense Clearing	-	1,794,330.03
TOTAL EQUITY	modific and Expense Oleaning	52,169.45	4,123,460.84
TOTAL LIABILITES &	EQUITY	63,736.11	4,567,992.93

# Lansing Housing Commission 1090 South Washington Park Balance Sheet for November 2021

	Period Amount	Balance
ASSETS	•	
1090-0000-111102 Cash-Security Deposits	-	1,777.00
1090-0000-111111 Chase Checking	(14,529.33)	437,614.19
1090-0000-112000 Accounts Receivable - Operations	875.00	33,968.00
1090-0000-112200 Accounts Receivable	(2,625.27)	1,944.60
1090-0000-112201 Allowance for Doubtful Accounts	(161.73)	(634.89)
1090-0108-112201 Allowance for Doubtful Accounts	-	-
1090-0000-112220 A/R Repayment Agreement	-	-
1090-0000-112500 Accounts Receivable HUD	-	(875.00)
1090-2010-112500 Accounts Receivable HUD	-	-
1090-0000-114500 Accrued Interest Receivable	-	55.29
1090-5005-115700 Intercompany	5,500.65	(16,507.95)
1090-0000-116201 Investments Savings	-	74,168.03
1090-0000-121100 Prepaid Insurance	(429.44)	3,864.88
1090-0000-140000 Land	-	36,534.00
1090-0000-144000 Construction in Progress	-	3,650.00
1090-3000-144000 Construction in Progress	-	72,259.90
1090-0000-146000 Dwelling Structures	-	288,076.96
1090-1090-146000 Dwelling Structures	-	-
1090-0000-146500 Dwelling Equipment - Ranges &	-	2,558.79
1090-0000-147000 Nondwellin Structures	-	-
1090-0000-148100 Accumulated Depreciation-Build	_	(281,631.86)
1090-1090-148100 Accumulated Depreciation-Build	-	• •
1090-0000-150300 Deferred Outflow - MERS	-	55,736.00
1090-0000-150301 Deferred Outflows-OPEB	-	9,975.00
TOTAL ASSETS	(11,370.12)	722,532.94
LIABILITIES		
1090-0000-200000 OPEB Liability	-	16,304.00
1090-0000-200300 Pension Liability	-	232,434.00
1090-0000-210000 Construction Costs Payabe	-	-
1090-0000-211100 Accounts Payable	-	-
1090-0000-211343 Accounts Payable Misc	-	-
1090-0000-211400 Tenant Security Deposits	-	1,777.00
1090-0000-211999 Tenant Refunds	221.00	2,391.00
1090-0000-212000 Accrued Payroll	-	11,586.49
1090-0000-213400 Utility Accrual	-	160.00
1090-0000-213500 Accrued Comp Absences - Curr	-	3,591.55
1090-0000-213700 Payment in Lieu of Taxes	625.16	(2,490.17)
1090-0000-214000 Accrued Comp Absences - non curr	-	20,352.10
1090-0000-260600 Note Payable Non Curr - PNC	-	•
1090-0000-260601 Note Payable - Curr - PNC	-	-
1090-0000-210000 Deferred Inflow - MERS	-	7,962.00
1090-0000-270000 Deferred Inflows	-	32,021.00
TOTAL LIABILITIES	846.16	326,088.97
		·
EQUITY		
1090-0000-280100 Invest C	-	3,083,846.00
1090-0000-280500 Unrestricted Net Assets	-	52,038.44
1090-0000-282000 Income and Expense Clearing	(12,216.28)	(6,727,700.61)
1090-1090-282000 Income and Expense Clearing	-	(19,923.00)
1090-2010-282000 Income and Expense Clearing	-	(75.00)
1090-3000-282000 Income and Expense Clearing		4,008,258.14
TOTAL EQUITY	(12,216.28)	396,443.97
		700 700 0 :
TOTAL LIABILITES & EQUITY	(11,370.12)	722,532.94

# Lansing Housing Commission 5005 Central Office Cost Center Balance Sheet for November 2021

		Period Amount	Balance
ASSETS			
5005-0000-111101	General Fund Checking	-	-
5005-0000-111105	LHC-Payroll Account	47,942.10	114,886.74
5005-0000-111111		83,086.68	1,640,028.95
	Accounts Receivable HUD	(194,919.83)	376,021.69
5005-0000-112954	Accounts Receivables-Misc	(120,537.33)	(630,391.00)
5005-1010-115700	Intercompany	` 40,145.40 <sup>´</sup>	110,856.93
5005-1020-115700	• •	30,911.09	147,080.15
5005-1080-115700	• •	13,687.36	52,326.26
5005-1090-115700		(5,500.65)	16,507.95
5005-4001-115700	• •	24,221.09	895,586.31
5005-8001-115700	• •	57.425.63	120,606.57
5005-8002-115700	•	23,480.51	48,360.89
5005-8005-115700	· · · · · · · · · · · · · · · · · · ·	(2,327.01)	(4,649.02)
	· •	4,675.18	9,349.35
5005-8010-115700 5005-8020-115700	•	4,075.16	(8,488.00)
	•	(10.335.00)	42,882.00
5005-8021-115700	• •	(19,325.00)	42,882.00
5005-9101-115700	• •	(906.30)	e 126.02
5005-0000-121100		(896.39)	6,126.92
5005-0000-121200		-	9,702.00
5005-0000-140000		-	190,000.00
	Construction in Progress	-	41,738.84
	Dwelling Structures	-	775,620.74
	Dwelling Equipment - Ranges &	-	335,281.25
	Accumulated Depreciation-Build	-	(1,055,856.85)
5005-0000-150102		-	411,617.62
5005-0000-150300	Deferred Outflow - MERS	-	39,101.00
5005-0000-150301	Deferred Outflows-OPEB		9,452.00
TOTAL ASSETS		(17,931.17)	3,693,749.29
LIABILITIES			
5005-0000-200000	OPER Liability	_	15,449.00
5005-0000-200000	•		163,067.00
	•	_	-
	Construction Costs Payabe	513.48	513.48
5005-0000-211100		313.46	313.40
	Accounts Payable Misc	(216.00)	(964.00)
	Union Dues Payable	(216.00)	(864.00)
	Health Insurance W/H	-	0 404 44
5005-0000-212000	•	-	8,104.41
5005-0000-213400	Utility Accrual	-	1,202.00
	Accrued Comp Absences - Curr	-	1,800.24
	Accrued Comp Absences - non curr		10,201.33
	Tenant Prepaid Rent	210.00	3,600.00
	Note Payable Non Curr - Davenport	-	-
	Note Payable - Curr - Davenport	-	
	Deferred Inflow - MERS	-	5,586.00
5005-0000-270000	Deferred Inflows	<u> </u>	30,342.00
TOTAL LIABILITIES		507.48	239,001.46
EQUITY			
5005-0000-280100	Invest C	_	262,455.00
	Unrestricted Net Assets		327,575.00
	Income and Expense Clearing	(18,438.65)	3,097,911.21
	Income and Expense Clearing	(10,400,00)	-3,277.50
	Income and Expense Clearing	-	3,990.83
	Income and Expense Clearing	-	-233,906.71
TOTAL EQUITY	moonto and Expense Oleaning	(18,438.65)	3,454,747.83
			0.000.000.000
TOTAL LIABILITES &	EQUITY	(17,931.17)	3,693,749.29

# Lansing Housing Commission Housing Choice Voucher Balance Sheet for November 2021

		Period Amount	Balance
ASSETS			
8001-0000-111111 Chas	_	15,884.88	1,061,874.33
8001-2010-111111 Chas	_	•	-
8002-0000-111111 Chas		(337,617.21)	60,206.44
8002-0000-112200 Acco		-	-
8001-0000-112954 Acco		-	2,966.15
8002-0000-112954 Acco		<b>-</b>	<b>-</b>
8001-5005-115700 Inter	, ,	(57,425.63)	(120,606.57)
8002-5005-115700 Inter	•	(23,480.51)	(117,160.89)
8001-0000-121100 Prep		(2,726.44)	24,536.95
8001-2010-144000 Cons		-	3,753.83
	lling Equipment - Ranges &	-	44,423.50
	ımulated Depreciation-Build	-	(28,063.43)
	ımulated Depreciation-Build	-	-
8001-0000-150300 Defe		-	57,573.00
8001-0000-150301 Defe	rred Outflows-OPEB		27,406.00
TOTAL ASSETS		(405,364.91)	1,016,909.31
LIABILITIES			
8001-0000-200000 OPE	B Liability	-	44,794.00
8001-0000-200300 Pens		-	240,096.00
8001-0000-210000 Cons	•	-	•
8001-0000-211100 Acco		1,256.38	1,256.38
8002-0000-211100 Acco	•	· -	•
8002-8002-211100 Acco	•	(130.00)	(130.00)
8001-0000-211343 Acco	•	` <u>-</u> ´	
8001-2010-211998 Defe		-	-
8001-0000-212000 Accr		-	21,077.27
8001-0000-213400 Utility	•	-	· •
	rued Comp Absences - Curr	•	6,903.56
	rued Comp Absences - non curr	_	39,120.20
8001-0000-210000 Defe		_	8,225.00
8001-0000-270000 Defe		-	87,978.00
TOTAL LIABILITIES		1,126.38	449,320.41
FOURTY			
<b>EQUITY</b> 8001-0000-280500 Unre	estricted Net Assets	-	(311,896.99)
8001-0000-282000 Incor	me and Expense Clearing	(45,523.57)	939,479.26
	me and Expense Clearing	-	(1,038.20)
	me and Expense Clearing	-	(2,130.72)
8002-0000-280100 Inves	•	-	3,047.00
8002-0000-280400 Rest	tricted Net Assets	-	152,357.00
8002-0000-280500 Unre		-	453,953.00
	me and Expense Clearing	(360,967.72)	65,968,106.34
	me and Expense Clearing	•	(66,634,287.79)
TOTAL EQUITY	•	(406,491.29)	567,588.90
TOTAL LIABILITES & EQUI	ITY	(405,364.91)	1,016,909.31



## **December 20, 2021**

# HONORABLE MEMBERS IN SESSION

Lansing Housing Commission 419 Cherry St. Lansing Michigan 48933

### SUBJECT:

November 2021 Housing Choice Voucher (HCV) Monthly Report

### CONTACT PERSON:

Jennifer Burnette Assistant Director of Housing Programs

# Family Self Sufficiency (FSS):

LHC staff is continuing to outreach for additional participation with the FSS program.

#### **HCV Orientations:**

LHC issued seventeen (17) vouchers in the month of November.

Three (3) VASH orientations virtually were held for the month of November 2021, and three (3) vouchers were issued with the assistance of community partners.

### Waiting List:

Emergency Housing Vouchers: 10 of the 32 Emergency Housing Vouchers have been leased up, 21 issued and are out searching for housing. 100 regular HCV applications mailed out are pending return, 47 households are out searching for units, 13 applicants are pending documentation or final approval, 3 applicants are pending a hearing, 11 units approved and pending inspection and 10 pending lease-up.

### Department Initiatives:

In the HCV Program there are currently 1,628 vouchers housed in all its programs. 36 participants are with the Shelter Plus Care Program (S+C), 66 are housed under the Permanent Supportive Housing Program (PSH), 10 are housed under the Emergency Housing Voucher Program (EHV), and 135 are housed under the HUD Veterans Affairs Supportive Housing (VASH) 25 at Waverly Place, and 1,356 are housed under the Housing Choice Voucher Program.



# **Voucher Utilization**

October Voucher Program Total Units	1,863
October Traditional HCV Utilization	1578
October % Utilized Units	85%

November Voucher Program Total Units	1,863
November Traditional HCV Utilization	1491
November % Utilized Units	80%

# **Voucher Disbursement**

HUD October HAP Disbursement	\$990,293
LHC October HAP/UAP Disbursement	\$872,932
% Voucher Funding Utilization	89%

HUD November HAP Disbursement	\$979,167
LHC November HAP/UAP Disbursement	\$888,649
% Voucher Funding Utilization	91%
HUD Held Reserves as of October 2020	\$2,678,131

# **SEMAP Indicators**

# Indicator 1- Selection from the Waiting List

This indicator measures whether LHC has written policies in its administrative plan for selecting applicants from the waiting list. This indicator is not scored by PIC but is based on an internal review. LHC is on track to receive all points for this indicator out of a possible 15 as it does have written policy.

# Waiting List

PIC Scoring	Internal Scoring	
N/A	15	

Page 2 of 6



#### Indicator 2- Rent Reasonableness

LHC has a method for determining the rent (for each unit leased) is reasonable based on current rents charged for comparable unassisted units. LHC reviewed rent reasonable for the fiscal year 2021. This indicator is not scored by PIC but based.

on an internal review. LHC will self-score 20 points for this indicator our of a possible 20.

#### Rent Reasonableness

PIC Scoring	Internal Scoring	
N/A	20	

# Indicator 3- Determination of Adjusted Income

This indicator measures if, at the time of admission and reexamination, LHC verifies and correctly determines adjusted annual income for each assisted family, and if LHC uses the appropriate utility allowance(s). This indicator is not scored in PIC but is based on an internal review and scoring. LHC completed 8 file audits with a requirement of 26 to be reviewed for scoring purposes. Therefore, LHC will self-score 20 points out of 20 for the fiscal year ending June 2022.

# Adjusted Income

PIC S	Scoring	Internal Scoring	
N/A		20	

# **Indicator 4- Utility Allowance**

The new Utility Allowances were approved and are effective 12/01/2021. This indicator is not scored through PIC but is based on an internal review. Based on the internal review, LHC would receive five (5) of the possible five (5) points for this indicator by the end of the fiscal year.

# **Utility Allowance**

PIC Scoring	Internal Scoring	
N/A	5	

### Indicator 5- HQS Quality Control Inspections

The number of Quality Control Inspections needed for the year is 28. During this reporting period zero (0) quality control inspections were conducted. This indictor is not scored by PIC but is based on an internal review. Based on the internal review LHC will self-score a five (5) out of the five (5) possible points.

Page 3 of 6



**Quality Control Inspections** 

PIC Scoring	Internal Scoring	
N/A	5	

#### Indicator 6- HQS Enforcement

Following each HQS inspection of a unit under contract where the unit fails to meet HQS, any cited life threatening HQS deficiencies are corrected within 24-hours and all other cited HQS deficiencies are corrected within 30 days. If deficiencies are not corrected timely LHC stops (abates) HAP payment or terminates the contract. This indicator is not scored by PIC but is determined from an internal review. LHC's review indicates there were zero (0) 24-hour deficiencies and fifty-one (51) 30-day deficiencies. All corrected, abated, or terminated, as necessary.

# **HQS** Enforcement

PIC Scoring	Internal Scoring	
N/A	10	

# **Indicator 7- Expanding Housing Opportunities**

LHC adopted and implemented a written policy to encourage participation by owners of units located outside areas of poverty and minority concentration. This indicator is not scored in PIC but is based on an internal review. As of this reporting period, LHC records this indicator as receiving five (5) of a possible five (5)

Housing Opportunities

0 11		
PIC Scoring	Internal Scoring	
N/A	5	

# Indicator 8- Payment Standards

This indicator shows whether LHC has adopted a current payment standard schedule for the voucher program by unit size. During this reporting period, the HCV Payment Standards were increased to 110% of the success rate 50<sup>th</sup> percentile. The current payment standards have received Board approval. This indicator is not scored by PIC but is based on an internal review. As of this reporting period, LHC records indicate a five (5) out of a possible five (5) points will be received.



PIC Scoring	Internal Scoring	
N/A	5	

#### Indicator 9- Annual Reexamination

This indicator is used to determine if LHC has completed a reexamination for each participating family at least every 12 months. As of November 30, 2021, the reporting rate is 98%. Based on PIC, LHC records this indicator as 10 of a possible 10 points.

#### Annual Reexaminations

PIC Scoring	Internal Scoring	
10	10	

### Indicator 10- Correct Tenant Rent Calculation

This indicator shows if LHC correctly calculates tenants' rent and the family share of the rent to the owner in the voucher program. As of this reporting period, PIC records indicate LHC will receive 100%. According to PIC records there are no tenant rent calculation discrepancies to report. Based on PIC, LHC records this indicator as receiving five (5) of a possible five (5) points.

# Correct Tenant Rent

PIC Scoring	Internal Scoring	
5	5	

# Indicator 11- Pre-Contract HQS Inspections

This indicator shows if newly leased units pass HQS inspection on or before the beginning date of the assisted lease and HAP contract. As of this reporting period, PIC recorded this indicator as receiving 100%. Based on PIC LHC would receive five (5) of a possible five (5) points.

### Pre-Contract HQS

PIC Scoring	Internal Scoring	
5	5	

### Indicator 12-Inspections

This indicator shows if LHC has inspected each unit under contract at least bi-annually. As of this reporting period, PIC recorded this indicator as receiving 98%. Based on PIC LHC would receive 10 of the possible 10 points.



Inspections

PIC Scoring	Internal Scoring	
10	10	

# Indicator 13- Program Utilization

The department utilization rate during this reporting period is 91%. In an effort to maximize the number of participants that are housed, the program's utilization rate will continue to be closely monitored without exceeding funding capacity. SEMAP certification requires LHC to report the status of efforts in providing Housing Choice Vouchers and leasing units based on funds awarded by HUD.

**Program Utilization** 

PIC Scoring	Internal Scoring
N/A	20

# Indicator 14-Family Self Sufficiency

As of this reporting period, the Family Self Sufficiency (FSS) Program has 37 mandatory slots, 16 slots/households or (43%) are enrolled. SEMAP certification requires the LHC to report the status of enrollment for the FSS program.

Enrollment and Escrow Accounts are documented by Indicator 14. As of this reporting period, LHC would receive five (5) of 10 points.

#### **FSS Enrollment**

PIC Scoring	Internal Scoring			
N/A	5			

Currently 40% of the FSS participants enrolled in the program have escrow accounts. The maximum allowable points are five of (10) points. LHC is currently doing an internal rating of five (5) points.

# Participant's w/ Escrows

PIC Scoring	Internal Scoring			
N/A	5			

<sup>\*</sup>Please note all PIC data is of 11/30/2021.



# December 20, 2021

### HONORABLE MEMBERS IN SESSION

Lansing Housing Commission 419 Cherry St. Lansing Michigan 48933

## SUBJECT:

**November 2021 Asset Management Monthly Report** 

# **CONTACT PERSON:**

Doug Fleming
Executive Director
517-487-6550 Ext. 111

#### **OVERVIEW:**

Lansing Housing Commission ("LHC") communities had an overall occupancy rating of 90% (not including the modernization units) at the end of November. LHC Unit Months Leased (UML) was 622 (with units in MOD) or 90% occupancy rate. LHC maintained a 90% occupancy level, which does not meet the 96% recovery plan occupancy goal.

**Public Housing (PH) Scattered Sites occupancy** was 97% at the end of November. There were zero (0) household moved in, zero (0) resident moved out, and zero (0) unit transfers. The total units occupied was 297 which equals 97%. At the end of November, PH scattered sites had a total of 98 open work orders.

Hildebrandt Park occupancy was 89% at the end of November. There were zero (0) households moved in, zero (0) residents moved out, and zero (0) unit transfers. The total units occupied was 89 which equals 89%. At the end of November, Hildebrandt had a total of 66 open work orders.

LaRoy Froh occupancy was 92% at the end of November. There was zero (0) household moved in, zero (0) resident moved out, zero (0) unit transfers. The total units occupied was 92 which equals 92%. At the end of November, LaRoy Froh had a total of 71 open work orders.



Capitol City Senior occupancy was 77% at the end of November. There were zero (0) household moved in, zero (0) residents moved out, and zero (0) unit transfer. The total units occupied was 144 which equals 77%. At the end of November, Capitol City Senior had a total of 10 open work orders.

# OCCUPANCY:

Site	Total Number of Units	UML Occupied 1st day of month including MOD units	Gross (including MOD Occupancy rate)	Move Ins	Move Outs	Transfer Units	Total MOD Units
PH Scattered Sites	306	297	97%	0	0	0	0
Hildebrandt	100	89	89%	0	0	0	0
LaRoy Froh	100	92	92%	0	0	0	0
Capitol City Senior	186	144	77%	0	0	0	0
Totals	692	622	90%	0	0	0	0

# **RENT COLLECTION:**

Site	Rent Charge	d Receivables	Total Uncollected	Collection Rate
PH Scattered Sites	\$ NA	\$ NA	\$ NA	TBD
Hildebrandt	\$ 24,378	\$ 28,137.75	\$ 0	115%
LaRoy Froh	\$ 20,192	\$ 28,812	\$ 0	143%
Capitol City Senior	\$ 0	\$ 0	\$ 0	TBD
Totals	\$ 44,570	\$ 56,949.75	\$0	128%



# PH Scattered Sites Vacant Unit Status:

Address	BR	Vacate Date	Total Days Vacant	Projected Ready Date	Unit turn Cost	Comments*Details needed for Vacancies over 20 days
5018 Starr	5	6-30-21	146	10-27-21	\$1200	Carpentry work being assigned for completion
5603 Picardy	3	6-30-21	146	10-27-21	\$450	Carpentry work being assigned for completion
5840 Pheasant	3	7-1-21	146	10-22-21	TBD	Carpentry work being assigned for completion
4343 Glenburne	2	3-12-21	246	10-27-21	\$1250	Applicant assigned
4151 Glenburne	2	9-16-20	391	9-9-21	\$1275	Processing/pulling applications
2165 Forest	2	3-2-21	312	10-22-21	\$1800	Carpentry work being assigned for completion
124 Howe	4	6-23-21	151	9-15-21	\$2250	Complete restoration required
1507 Robertson	3	2-10-21	306	9-11-21	\$1675	Move in scheduled for 9- 22-21
636 Hayford	3	6-24-21	133	TBD	TBD	Getting painted and cleaned

# Hildebrandt Park Vacant Unit Status:

Address	BR	Vacate Date	Total Days Vacate	Projected Ready Date	Unit turn Cost	Comments*Details needed for Vacancies over 20 days
3220-B Turner	2	2-2-21	280	TBD	TBD	Vacant for RAD
3220-C Turner	2	3-28-21	250	TBD	TBD	Vacant for RAD
3216-B Turner	2	4-25-21	230	TBD	TBD	Vacant for RAD
3202-A Turner	3	4-23-21	220	TBD	TBD	Vacant for RAD
3126-C Turner	5	3-28-21	250	TBD	TBD	Vacant for RAD
3126-A Turner	3	8-26-21	119	TBD	TBD	Vacant for RAD
3208-A Turner	2	8-30-21	105	TBD	TBD	Vacant for RAD
3124-D Turner	2	9-15-21	80	TBD	TBD	Vacant for RAD
3126-E Turner	3	9-30-21	78	TBD	TBD	Vacant for RAD
3212-A Turner	3	10-11-21	66	TBD	TBD	Vacant for RAD
3128-A Turner	3	10-15-21	63	TBD	TBD	Vacant for RAD



### LaRoy Froh Vacant Unit Status:

Address	BR	Vacate Date	Total Days Vacate	Projected Ready Date	Unit turn Cost	Comments*Details needed for Vacancies over 20 days
2332 Reo	2	3-12-21	261			Completing Rehab
2212 Reo	3	10-22-20	433			
2440 Reo	3	11-19-20	395			
2508 Reo	3	2-10-21	291			
2220 Reo	3	4-30-21	214			
2520 Reo	2	4-30-21	214			
2224 Reo	5	4-28-21	217			
2448 Reo	4	4-25-21	218			

### Capitol City Senior Vacant Unit Status:

Address	BR	Vacate Date	Total Days Vacate	Projected Ready Date	Unit turn Cost	Comments*Details needed for Vacancies over 20 days
3200 S Washington 211	1	3-31-20	616	TBD	TBD	Vacant due to RAD
3200 S Washington 226	1	3-10-20	627	TBD	TBD	Vacant due to RAD
3200 S Washington 301	1	3-15-20	607	TBD	TBD	Vacant due to RAD
3200 S Washington 320	1	6-1-20	544	TBD	TBD	Vacant due to RAD
3200 S Washington 402	1	4-30-20	556	TBD	TBD	Vacant due to RAD
3200 S Washington 409	1	4-6-20	510	TBD	TBD	Vacant due to RAD
3200 S Washington 115	1	8-5-20	476	TBD	TBD	Vacant due to RAD
3200 S Washington 514	1	11-7-19	751	TBD	TBD	Vacant due to RAD
3200 S Washington 515	1	1-30-20	667	TBD	TBD	Vacant due to RAD
3200 S Washington 524	1	5-18-20	558	TBD	TBD	Vacant due to RAD
3200 S Washington 310	1	9-30-20	423	TBD	TBD	Vacant due to RAD
3200 S Washington 533	1	7-20-20	505	TBD	TBD	Vacant due to RAD
3200 S Washington 509	1	8-13-20	422	TBD	TBD	Vacant due to RAD
3200 S Washington 527	1	8-18-20	441	TBD	TBD	Vacant due to RAD
3200 S Washington 333	1	8-21-20	403	TBD	TBD	Vacant due to RAD
3200 S Washington 406	1	10-22-20	402	TBD	TBD	Vacant due to RAD
3200 S Washington 519	1	10-22-20	402	TBD	TBD	Vacant due to RAD





419 Cherry St., Lansing, MI 48933 Telephone: (517) 487-6550 Fax: (517) 487-6977

3200 S Washington 501	1	10-22-20	402	TBD	TBD	Vacant due to RAD
3200 S Washington 434	1	10-22-20	402	TBD	TBD	Vacant due to RAD
3200 S Washington 104	1	10-26-20	398	TBD	TBD	Vacant due to RAD
3200 S Washington 101	1	11-6-20	387	TBD	TBD	Vacant due to RAD
3200 S Washington 437	1	1-6-21	327	TBD	TBD	Vacant due to RAD
3200 S Washington 325	1	2-18-20	647	TBD	TBD	Vacant due to RAD
3200 S Washington 411	1	2-8-21	292	TBD	TBD	Vacant due to RAD
3200 S Washington 210	1	2-8-21	292	TBD	TBD	Vacant due to RAD
3200 S Washington 537	1			TBD	TBD	Vacant due to RAD
3200 S Washington 306	1	3-8-21	264	TBD	TBD	Vacant due to RAD
3200 S Washington 133	1	3-27-21	245	TBD	TBD	Vacant due to RAD
3200 S Washington 408	1	3-2-21	260	TBD	TBD	Vacant due to RAD
3200 S Washington 211	1	7-25-21	127	TBD	TBD	Vacant due to RAD
3200 S Washington 140	1	10-14-21	47	TBD	TBD	Vacant due to RAD
3200 S Washington 208	1	10-31-21	30	TBD	TBD	Vacant due to RAD



**Lansing Housing Commission (LHC)** 

**December Board Meeting** 

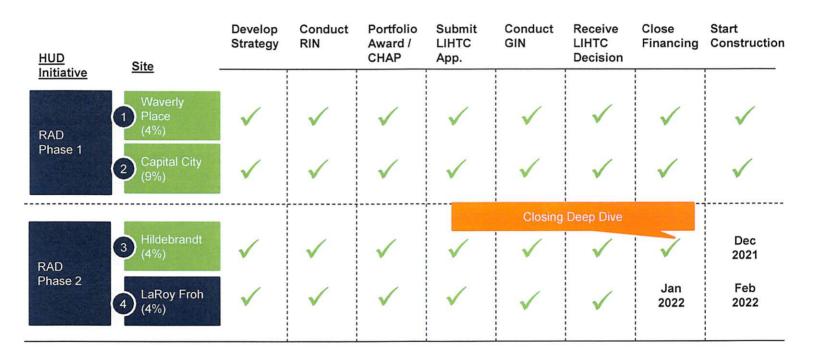
December 22, 2021

## Agenda

1 Hildebrandt Park Deal Summary

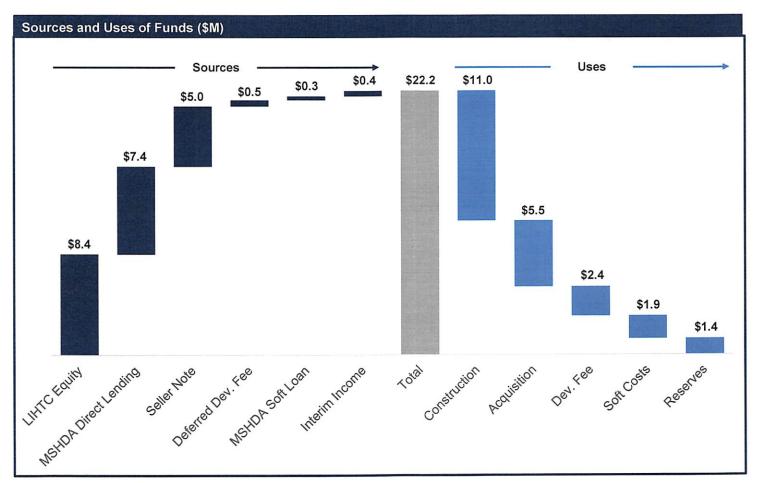
2 Section 18 Update

# Hildebrandt Park recently closed and will begin construction soon, and LaRoy Froh should close in Jan 2022 to complete RAD Phases 1 and 2



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## Hildebrandt Park project closed with a total deal value of ~\$22.2M



## Evaluating financial impacts by construction and compliance periods helps to separate the short term from the new steady state

### Construction Period

- 0 3 year period where project is rehabilitated and leased up
- · Debt and equity capital contributions are put into project
- Contributions are used to cover the uses like acquisition proceeds, construction costs, development fees, soft costs, etc.
- · Establishment of long-term reserve accounts for project

#### Compliance Period

- ~15 year period where project is in a steady state of operations with equity investment partner
- · No planned future debt or equity contributions
- Operating income is used to pay down permanent debt obligations and maintain/build reserve accounts
- · Additional cashflows are distributed based on defined "waterfall" with equity investment partner
- MSHDA loan documents requirements in addition to LPA waterfall, MSHDA will control dictate distributions

# Construction period sources of funds include both cash and non-cash items and are put into the project at different times

(\$000)	At Closing		50% Complete			100% Complete		Occupancy/ Compliance			
Cash Items	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Total		
Cinnaire (Equity)	\$844	\$0	\$0	\$251	\$1,750	\$4,827	\$0	\$772	\$8,444		
MSHDA Loans	\$3,547	\$2,021	\$2,041	\$2,061	\$2,082	\$674	(\$5,035)	\$0	\$7,391		
MSHDA Home Loan	\$334	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$334		
Interim Income	\$0	\$84	\$0	\$0	\$251	\$0	\$0	\$110	\$446		
Total Cash	\$4,725	\$2,106	\$2,041	\$2,312	\$4,083	\$5,501	(\$5,035)	\$882	\$16,614		

Non-Cash Items	Total
Seller Note	\$5,037
Deferred Dev. Fee	\$515
Total Non-Cash	\$5,553
Total Sources	\$22,167

<sup>\*</sup>Numbers are not exact, but reflect model estimates, rounding methodology may cause numbers on page not to add

# At close $\sim$ \$4,725K in cash was made available to fund specified activities, LHC and HP received $\sim$ \$2,256K in cash

Cash Items	Close Q1 2021 (\$000)*		Items	Disbursement Amount (\$000)*	
Cinnaire	\$844		Acquisition Proceeds (includes EPC payback)	\$463	]
(Equity)	<b>4</b> 011	Lansing Housing	Prepaid Expenses	\$281	
MSHDA Loans	\$3,547		Development Fee	\$217	- \$2,256
WIGHTE/ (Loans	ψ5,547		Replacement Reserve	\$694	\$2,200
MSHDA Home	\$334	Hildebrandt Park LDHA LP	Operating Reserve	\$398	
Loan	<b>Ф</b> 334		Gross Rent Potential Reserve	\$103	J
Latarias in a succession	00	Other Partners	Soft Costs	\$828	
Interim income	\$0	Other Partners	Construction Costs	\$1,742	
Total Cash	\$4,725	Total Closing Disbursement		\$4,725	

<sup>\*</sup>Numbers are not exact, but reflect model estimates, rounding methodology may cause numbers on page not to add

### The remaining funds for the construction period will be disbursed over the next ~2 years primarily for construction costs

Cash Items	Post Close Construction Period*		Items	Disbursement Amount (\$000)*
Cinnaire (Equity)	\$7,599	Lansing Housing	Developer Fee	\$651*
MSHDA Loans	\$3,844			
MSHDA Soft Loan	\$0	Other	Construction Costs	\$9,429
Interim income	\$446		Soft Costs	\$1,809
Total Cash	\$11,889	Total Post Closing Disbursements		\$11, 889

<sup>\*</sup>Numbers are not exact, but reflect model estimates, rounding methodology may cause numbers on page not to add
\*\*Does not include deferred developer fee of ~\$232K, which will be paid in accordance with waterfall rules and eligibility

# The compliance period (post construction) is meant to be a relatively steady state with positive cash flows

ompliance Period Cash Flows		
(\$000)		
Income	2024	
HAP Contracts	\$954	
Tenant Rents	\$341	<ul> <li>Includes rental income (HAP PBRA and PBV contracts and tenan rents)</li> </ul>
Other Income	\$6	Includes additional income from other tenant rent related chargers
Vacancy Loss	(\$65)	
Total	\$1,235	
Total Operating Expenses	(\$789)	• Includes typical operations: salaries, insurance, maintenance, materials, utilities, etc.
Net Operating Income	\$446	
Replacement Reserve	(\$33)	Includes money required to be set aside for future improvements
Debt Service	(\$368)	Includes principal and interest payments for MSHDA primary loan
Available Cash Flow	\$46	• Includes cash flow available to other stakeholders as defined in the waterfall agreement with the equity investment partner

<sup>\*</sup>Numbers are not exact, but reflect model estimates, rounding methodology may cause numbers on page not to add

## The waterfall is an agreement which directs the distribution of free cash flows, Hildebrandt Park has 8 levels to its waterfall

#### Waverly Place Waterfall Serves as the rules for the distribution of additional cashflows Defines priority and amounts to be distributed to different partners Name Terms Level Stakeholder (s) Description Investor Limited Any existing or future loan made by the ILP to NA Cinnaire' Partner (ILP) Loan the project · Annual payment to the ILP for audit services \$3.5K / year Cinnaire' Investor Service Fees Yariniyay Payments to the development team for LHC: \$232K **Deferred Development** CCA: \$283K development services Fees (\$515) Payments made when soft loan begins to 50% of available **MSHDA** amortize or when deferred development fee is Soft Loan cash flow (~YR10) fully paid · Management payments made to the general Max \$49K / year; General Partnership Yar Yaray Management Fees partners only 3% inflation factor Investor Limited 10% of available · Payments made to invested limited partner Cinnaire' cash flow Partner Payments General Partner · Payments made to service seller note both Not to exceed Ym Yng Yng Incentive Management \$49K / year principal and accrued interest Yan Yaji Yay Payments made to service seller note both 90% of available General Partner Seller cash flow Note Payment principal and accrued interest

## Hildebrandt Park waterfall example

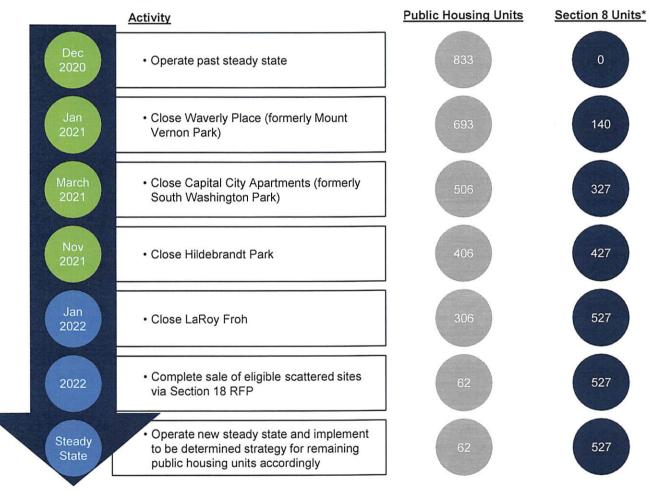
Year	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037
Cash Flow (\$000)*	\$46	\$46	\$46	\$46	\$46	\$45	\$44	\$43	\$42	\$40	\$38	\$35	\$32	\$30

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1	Cinnaire'	ILP Loan	NA													
2	Cinnaire'	Investor Service Fees	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4
3	Lansing Housing	Deferred Dev. Fees**	\$43	\$43	\$43	\$43	\$42	\$42	\$12	NA						
4	<b>MSHDA</b>	Soft Loan							\$15	\$22	\$21	\$20	\$19	\$18	\$16	\$15
5	Lonsing Housing commission	GP Mgmt. Fees								\$17	\$17	\$16	\$15	\$13	\$12	\$11
6	Cinnaire'	Investor Limited Partner Payments														
7	Lonsing Housing	GP Incentive Mgmt. Fee														
8	Lansing Housing	GP Seller Note Payment														

<sup>\*</sup>Numbers are not exact, but reflect model estimates, rounding methodology may cause numbers on page not to add
\*\*Some deferred development is estimated to paid in the construction years 2022-2023, if performance metrics are met, so table total is not entire deferred developer fee

# The transition from public housing to Section 8 reached another milestone with the closing of Hildebrandt Park



## HUD's Section 18 program encourages the demolition or disposition of suboptimal or inefficient assets to improve housing in the community

**HUD Initiative** 

**Details** 

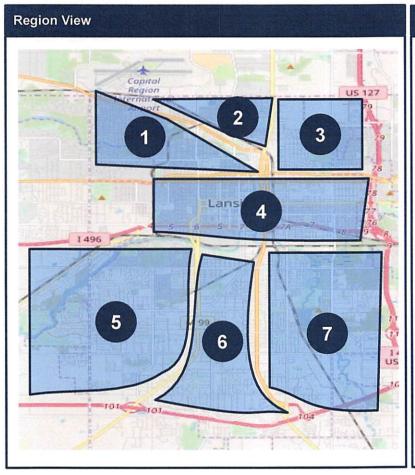
Section 18
Disposition
(Non-contiguous sites)

- Authorizes the demolition or disposition of public housing units meeting the program criteria
- Establishes opportunities to raise funds for capital improvements through demolition or disposition
- Determines qualifications based on physical condition and unsustainable operations to properly maintain
- Includes resident relocation rights and potential homeownership opportunities
- Replaces disposed asset with new HUD vouchers
- Outlines rules and regulations for future use of funds
- Requires environmental review, approved by responsible entity

#### **Benefits**

- Capital influx to further support affordable housing in the area
- Redirect capital to higher value activities
- Elimination of ineffective segments of portfolio
- Reduction of city violations and resident complaints tied to LHC

### The Section 18 RFP includes a total of 207 sites and 242 units



Region Summary			
Region #	Region Description Northwest	# of Sites 20	# of <u>Units</u> 20
2	North	16	16
3	Northeast	8	10
4	Central	48	52
5	Southwest*	52	63
6	South	51	69
7	Southeast	12	12
	Total	207	242

### The RFP to time of sale process which will include HUD final approval will continue throughout 2022

### **Activity** · Gather information about Section 18 and discuss options and requirements with HUD · Work with City to align on program and ownership of houses 2021 · Compile site detail and develop RFP · Distribute / post RFP · Answer all questions and clarifications from participants Dec · Conduct site visits We are reviewing current responses and discussing next 2021 Receive RFP responses · Review of proposals, possible interviews, short list determination · Invite short list best and final offers and clarifications due 2022 · Select proposed buyers, start negotiating terms of LOI Submit Section 18 application to HUD for approvals Feb 2022 Begin executing purchase and sales contracts · Receive HUD Section 18 application approvals, begin closing 2022 · Complete closing real estate transactions 15